

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Unaudited Results for the Quarter ended			Audited Results for the Year ended 31st December	
2006	2005		2006	2005
		Segment Revenue (Sales and Income from Services)		
1,428.09	1,296.86	- Soaps and Detergents	5,595.89	4,961.71
893.39	871.26	- Personal Products	3,359.79	2,951.87
366.99	338.81	- Beverages	1,330.74	1,277.45
102.19	86.54	- Processed Foods Total	384.91	313.72
26.32	17.17	- Ice Creams	137.07	98.15
347.31	357.34	- Exports	1,278.88	1,347.80
60.30	55.26	- Others (includes Chemicals, Plantations etc)	180.24	250.45
3,224.59	3,023.24	Total Segment Revenue	12,267.52	11,201.15
(3.66)	(0.89)	Less : Inter segment revenue	(9.50)	(7.27)
3,220.93	3,022.35	Net Segment Revenue	12,258.02	11,193.88
		Segment Results (Profit before interest and tax)		
222.74	203.50	- Soaps and Detergents	773.09	683.69
284.56	275.11	- Personal Products	943.10	845.21
72.17	67.79	- Beverages	220.51	242.40
6.44	(3.35)	- Processed Foods Total	12.86	(16.10)
2.81	(1.19)	- Ice Creams	18.72	5.08
20.46	21.28	- Exports	66.37	49.06
(24.90)	(5.14)	- Others	(67.38)	(27.68)
584.28	558.01	Total Segment Results	1,967.27	1,781.66
(1.82)	(3.57)	Less : Interest Expense	(10.73)	(19.19)
(11.53)	(43.66)	Add/(Less) : Other unallocable expenditure net of unallocable income	(94.86)	(158.00)
570.93	510.78	Total Profit Before Tax	1,861.68	1,604.47
		Capital Employed (Segment assets less Segment liabilities)		
60.83	(63.33)	- Soaps and Detergents	60.83	(63.33)
160.02	227.80	- Personal Products	160.02	227.80
(43.61)	(62.07)	- Beverages	(43.61)	(62.07)
13.46	(1.63)	- Foods	13.46	(1.63)
6.44	(9.43)	- Ice Creams	6.44	(9.43)
291.42	429.95	- Exports	291.42	429.95
(8.90)	5.50	- Others	(8.90)	5.50
479.66	526.79	Total Capital Employed in segments	479.66	526.79
2,243.82	1,778.84	Add : Unallocable corporate assets less corporate liabilities	2,243.82	1,778.84
2,723.48	2,305.63	Total Capital Employed in company	2,723.48	2,305.63