



Hindustan Unilever Limited
HINDUSTAN UNILEVER LIMITED

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2010

Rs. Lakhs

	Unaudited Results for the Quarter ended 30th June		Audited Results for the Accounting year ended
	2010	2009	31st March 2010
1.a. Net Sales From Operations [sum of (i) to (iv)]	479389	447568	1752380
i) Domestic FMCG - HPC	358317	340582	1314964
ii) Domestic FMCG - Foods	84206	74284	306236
Domestic FMCG - Total (i+ii)	442523	414866	1621200
iii) Exports	26298	25558	100017
iv) Others	10568	7144	31163
1.b. Other Operational Income	8232	2695	20153
1. Total Income [1.a. + 1.b.]	487621	450263	1772533
2. Expenditure [sum of (a) to (g)]	424877	383009	1515939
a) (Increase)/decrease in stock in trade and work in progress	11107	22716	(2272)
b) Consumption of raw/packing materials	168326	156131	660887
c) Purchase of goods	65227	52318	229174
d) Employees Cost	25061	25040	93630
e) Depreciation/Amortisation	5350	4249	18403
f) Advertising & Promotions	75121	56111	239143
g) Other expenditure	74685	66444	276974
3. Profit from Operations Before Other Income, Interest and Exceptional Items (1-2)	62744	67254	256594
4. Other Income	4213	3354	14811
5. Profit before Interest & Exceptional Items (3+4)	66957	70608	271405
6. Interest expense	8	517	698
7. Profit after Interest but before exceptional Items (5-6)	66949	70091	270707
8. Exceptional Items - (loss)/gain	1850	276	5545
9. Profit Before Tax (7+8)	68799	70367	276252
10. Tax expense	(15478)	(16425)	(61637)
11. Net Profit After Tax from ordinary activities [9+10]	53321	53942	214615
12. Extraordinary Items (net of tax Rs.Nil; JQ09: Rs.111 Lakhs) - gain/(loss)	-	377	5588
13. Net Profit (11+12)	53321	54319	220203
14. Paid up Equity Share Capital (face value Re 1 per share)	21821	21805	21817
15. Reserves excluding Revaluation Reserve			236468
16. Earnings Per Share (EPS) -			
Basic Earnings per Share of Re 1 (before Extraordinary Items) - Rs.	2.44	2.47	9.84
Diluted Earnings per Share of Re 1 (before Extraordinary Items) - Rs.	2.44	2.47	9.83
Basic Earnings per Share of Re 1 (after Extraordinary Items) - Rs.	2.44	2.49	10.10
Diluted Earnings per Share of Re 1 (after Extraordinary Items) - Rs.	2.44	2.49	10.08
17. Public Shareholding			
- Number of Shares	1,047,230,942	1,045,690,600	1,046,837,321
- Percentage of Shareholding	47.99%	47.96%	47.98%
18. Promoters and Promoter Group Shareholding			
a) Pledged/Encumbered			
- Number of shares	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA
- Percentage of shares (as a % of the total share capital of the company)	NA	NA	NA
b) Non-Encumbered			
- Number of shares	1,134,849,460	1,134,849,460	1,134,849,460
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	52.01%	52.04%	52.02%

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

	Rs. Lakhs		
	Unaudited Results for the Quarter ended 30th June		Audited Results for the Accounting year ended
	2010	2009	31st March 2010
Segment Revenue (Sales and Income from Services)			
- Soaps and Detergents	226446	221153	826564
- Personal Products	136551	122551	504790
- Beverages	53784	49958	214243
- Processed Foods	21111	17210	73078
- Ice Creams	10464	8859	23100
- Exports	26477	25747	100525
- Others (includes Chemicals, Water etc)	11258	7941	34672
Total Segment Revenue	486091	453419	1776972
Less : Inter segment revenue	-	(385)	(385)
Net Segment Revenue	486091	453034	1776587
Segment Results (Profit/(Loss) before tax and interest)			
- Soaps and Detergents	24875	38147	118527
- Personal Products	33879	26986	129652
- Beverages	6953	7033	31975
- Processed Foods	1055	(128)	444
- Ice Creams	1532	1548	1269
- Exports	2269	2054	5858
- Others (includes Chemicals, Water etc)	(2661)	(2794)	(7202)
Total Segment Results	67902	72846	280523
Less : Interest Expense	(8)	(517)	(698)
Add/(Less) : Other unallocable expenditure net of unallocable income	905	(1962)	(3573)
Total Profit Before Tax from ordinary activities	68799	70367	276252
Capital Employed (Segment assets less Segment liabilities)			
- Soaps and Detergents	(62178)	8050	(29472)
- Personal Products	(10920)	(11984)	15475
- Beverages	14215	18078	24965
- Processed Foods	(344)	(1158)	(1530)
- Ice Creams	1594	4029	4857
- Exports	19149	22412	18892
- Others	(8743)	(7290)	(4997)
Total Capital Employed in segments	(47227)	32137	28190
Add : Unallocable corporate assets less corporate liabilities	359610	229356	230162
Total Capital Employed in company	312383	261493	258352