

Notes:

1. Net sales grew by 5% during the quarter. FMCG sales grew by 7% with a 5.7% growth in HPC and 13.1% growth in Foods businesses.
2. Operating Profit (Profit from Operations before Interest and Exceptional Items) for the quarter at Rs. 60572 lakhs (SQ'08: Rs. 52009 lakhs) grew by 16.5%.
3. Profit after tax from ordinary activities before Exceptional Items (refer note 6 below) and Forex MTM (refer note 4 below) for the quarter at Rs. 50575 lakhs (SQ'08: Rs. 44205 lakhs) grew by 14.4 %.
4. Other Operational Income includes charge of Rs. 913 lakhs for SQ'09 (SQ'08: credit of Rs. 2162 lakhs) & charge of Rs. 4094 lakhs for Apr – Sept 09 (Apr- Sep 08: credit of Rs. 4641 lakhs) on account of foreign exchange Mark to Market (MTM) valuation of open forward contracts & monetary items (viz. foreign currency receivables & payables) in line with AS -11.
5. Other income includes interest income, dividend income and net gain on sale of other non trade investments.
6. Exceptional items in SQ'09 include profit on sale of properties Rs.3084 lakhs (SQ'08: Rs. 13116 lakhs) and restructuring costs of Rs. 16602 lakhs (SQ'08: Rs. 2243 lakhs). Restructuring costs for the quarter includes provision on account of settlement signed on 7th October 2009, with the Hindustan Lever Employee Union (HLEU), the Union representing erstwhile workers at Sewree factory, a closed unit. This settlement provides for all pending issues and cases to be amicably closed.
7. Taxation for the quarter includes taxation adjustments of previous years amounting to a credit of Rs. 1820 lakhs (SQ' 08: credit of Rs. 486 lakhs). Taxation adjustments of previous years include, where applicable, interest, penalties, write back of excess tax provisions of earlier years, etc.
8. Investor complaints status:
All 20 complaints received during September Quarter 2009 have been resolved.
No complaints were pending for resolution either at the beginning or at the end of quarter ended 30th September 2009.
9. The Board of Directors at their meeting held on 31st October, 2009 have resolved to pay Interim Dividend of Rs. 3.00 per share of Re.1/- for the financial year. The dividend will be payable on or after 23rd November, 2009.

Notice is hereby given, pursuant to Section 154 of the Companies Act, 1956 that the Company has fixed 9th November, 2009 as the RECORD DATE for the purpose of ascertaining the shareholders who would be entitled to receive the interim dividend for the financial year ending on 31st March, 2010.
10. Previous period figures have been re-grouped/restated wherever necessary to conform to this period's classification.
11. The text of the above statement was approved by the Board of Directors at their meeting held on 31st October, 2009.

Limited Review : The Limited Review by the Statutory Auditors for the quarter as required under clause 41 of the Listing Agreement has been completed and the related Report is being forwarded to the Stock Exchanges. This Report does not have any impact on the above Results and Notes which need to be explained.

For more details, visit our website at <http://www.hul.co.in>

By Order of the Board

Place: Mumbai
Date: 31st October, 2009

Nitin Paranjpe
Managing Director & CEO

Notes on Segment Information

1. Segment Revenue, Results and Capital Employed figures represents amount identifiable to each of the segments. Other unallocable expenditure net of unallocable income includes expenses on common services not directly identifiable to individual segments, corporate expenses, interest/dividend/ other financial income (net) and exceptional items.

Capital Employed figures are as at 30th September 2009, 30th September 2008 and 31st March 2009. Unallocated corporate assets less corporate liabilities mainly represent investments of surplus funds.

2. Previous period figures have been re-grouped/restated wherever necessary to conform to this period's classification.