

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPTEMBER, 2010

Rs. Lakhs

Unaudited Results for the Quarter ended 30th September			Unaudited Results for the Six Months ended 30th September		Audited Results for the Accounting year ended
2010	2009		2010	2009	31st March 2010
468,087	422,811	1.a. Net Sales from Operations [sum of (i) to (iv)]	947,476	870,379	1,752,380
344,567	316,434	i) Domestic FMCG - HPC	702,884	657,016	1,314,964
83,232	73,554	ii) Domestic FMCG - Foods	167,438	147,838	306,236
427,799	389,988	Domestic FMCG - Total (i+ii)	870,322	804,854	1,621,200
26,321	22,634	iii) Exports	52,619	48,192	100,017
13,967	10,189	iv) Others	24,535	17,333	31,163
8,380	4,112	1.b. Other Operating Income	16,612	6,807	20,153
476,467	426,923	1. Total Income [1.a. + 1.b.]	964,088	877,186	1,772,533
417,315	366,351	2. Expenditure [sum of (a) to (g)]	842,192	749,360	1,515,939
(10,344)	409	a) (Increase)/decrease in stock in trade and work in progress	763	23,125	(2,272)
179,951	164,692	b) Consumption of raw/packing materials	348,277	320,824	660,887
68,692	49,311	c) Purchase of goods	133,919	101,629	229,174
24,501	23,579	d) Employees Cost	49,562	48,619	93,630
5,537	4,624	e) Depreciation/Amortisation	10,887	8,873	18,403
64,648	57,092	f) Advertising & Promotions	139,769	113,203	239,143
84,330	66,644	g) Other expenditure	159,015	133,087	276,974
59,152	60,572	3. Profit from Operations Before Other Income, Interest and Exceptional Items (1-2)	121,896	127,826	256,594
7,682	4,728	4. Other Income	11,895	8,082	14,811
66,834	65,300	5. Profit before Interest & Exceptional Items (3+4)	133,791	135,908	271,405
7	148	6. Interest expense	15	665	698
66,827	65,152	7. Profit after Interest but before exceptional Items (5-6)	133,776	135,243	270,707
4,044	(13,518)	8. Exceptional Items - (loss)/gain	5,894	(13,242)	5,545
70,871	51,634	9. Profit from Ordinary Activities Before Tax (7+8)	139,670	122,001	276,252
(14,259)	(8,781)	10. Tax expense	(29,737)	(25,206)	(61,637)
56,612	42,853	11. Net Profit from ordinary Activities After Tax [9+10]	109,933	96,795	214,615
-	-	12. Extraordinary Items (net of tax Rs. Nil; Apr-Sep 09: Rs.111 Lakhs) - gain/(loss)	-	377	5,588
56,612	42,853	13. Net Profit for the period (11+12)	109,933	97,172	220,203
21,821	21,809	14. Paid up Equity Share Capital (face value Re 1 per share)	21,821	21,809	21,817
		15. Reserves excluding Revaluation Reserve			236,468
		16. Earnings Per Share (EPS) -			
2.59	1.96	Basic Earnings per Share of Re 1 (before Extraordinary Items) - Rs.	5.04	4.44	9.84
2.59	1.96	Diluted Earnings per Share of Re 1 (before Extraordinary Items) - Rs.	5.03	4.43	9.83
2.59	1.96	Basic Earnings per Share of Re 1 (after Extraordinary Items) - Rs.	5.04	4.46	10.10
2.59	1.96	Diluted Earnings per Share of Re 1 (after Extraordinary Items) - Rs.	5.03	4.45	10.08
		17. Public Shareholding			
1,047,270,342	1,046,048,640	- Number of Shares	1,047,270,342	1,046,048,640	1,046,837,321
47.99%	47.96%	- Percentage of Shareholding	47.99%	47.96%	47.98%
		18. Promoters and Promoter Group Shareholding			
		a) Pledged/Encumbered			
		- Number of shares	Nil	Nil	Nil
		- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA
		- Percentage of shares (as a % of the total share capital of the company)	NA	NA	NA
		b) Non-Encumbered			
		- Number of shares	1,134,849,460	1,134,849,460	1,134,849,460
		- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%
		- Percentage of shares (as a % of the total share capital of the company)	52.01%	52.04%	52.02%

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Rs. Lakhs

Unaudited Results for the Quarter ended 30th September			Unaudited Results for the Six Months ended 30th September		Audited Results for the Accounting year ended
2010	2009		2010	2009	31st March 2010
		Segment Revenue (Sales and Income from Services)			
212,938	200,369	- Soaps and Detergents	439,384	421,522	826,564
136,485	119,018	- Personal Products	273,036	241,569	504,790
57,000	52,158	- Beverages	110,784	102,116	214,243
21,949	17,392	- Processed Foods	43,060	34,602	73,078
5,491	5,036	- Ice Creams	15,955	13,895	23,100
26,470	22,700	- Exports	52,947	48,447	100,525
15,271	10,705	- Others (includes Chemicals, Water etc)	26,530	18,646	34,672
475,604	427,378	Total Segment Revenue	961,696	880,797	1,776,972
-	-	Less : Inter segment revenue	-	(385)	(385)
475,604	427,378	Net Segment Revenue	961,696	880,412	1,776,587
		Segment Results (Profit Before Tax from ordinary activities)			
25,010	27,262	- Soaps and Detergents	49,885	65,409	118,527
31,398	31,337	- Personal Products	65,277	58,323	129,652
8,757	8,873	- Beverages	15,710	15,906	31,975
1,003	(93)	- Processed Foods	2,058	(221)	444
548	252	- Ice Creams	2,080	1,800	1,269
1,892	1,717	- Exports	4,161	3,771	5,858
(1,833)	(984)	- Others (includes Chemicals, Water etc)	(4,494)	(3,778)	(7,202)
66,775	68,364	Total Segment Results	134,677	141,210	280,523
(7)	(148)	Less : Interest Expense	(15)	(665)	(698)
4,103	(16,582)	Add/(Less) : Other unallocable expenditure net of unallocable income	5,008	(18,544)	(3,573)
70,871	51,634	Total Profit Before Tax from ordinary activities	139,670	122,001	276,252
		Capital Employed (Segment assets less Segment liabilities)			
(56,712)	(9,556)	- Soaps and Detergents	(56,712)	(9,556)	(29,472)
(17,077)	(15,300)	- Personal Products	(17,077)	(15,300)	15,475
3,504	(882)	- Beverages	3,504	(882)	24,965
264	(740)	- Processed Foods	264	(740)	(1,530)
2,188	3,746	- Ice Creams	2,188	3,746	4,857
21,949	20,283	- Exports	21,949	20,283	18,892
(6,117)	(13,003)	- Others	(6,117)	(13,003)	(4,997)
(52,001)	(15,452)	Total Capital Employed in segments	(52,001)	(15,452)	28,190
420,841	320,353	Add : Unallocable corporate assets less corporate liabilities	420,841	320,353	230,162
368,840	304,901	Total Capital Employed in company	368,840	304,901	258,352

HINDUSTAN UNILEVER LIMITED**STATEMENT OF ASSETS AND LIABILITIES**

Rs. Lakhs

Particulars	STANDALONE	
	Unaudited as at 30th September, 2010	Unaudited/ Unreviewed as at 30th September, 2009
SHAREHOLDERS' FUND		
(a) Capital	(21,821)	(21,809)
(b) Reserves and Surplus	(347,019)	(283,092)
LOAN FUNDS	-	(3,879)
FIXED ASSETS (including CWIP)	244,654	221,564
INVESTMENTS	218,666	164,463
NET DEFERRED TAX ASSET/(LIABILITY)	23,524	29,020
CURRENT ASSETS, LOAN AND ADVANCES		
(a) Inventories	238,451	193,683
(b) Sundry Debtors	62,825	53,008
(c) Cash and Bank Balances	211,562	171,919
(d) Other Current Assets	4,871	2,374
(e) Loans and Advances	67,418	61,993
Less: Current Liabilities and Provisions	(703,131)	(589,244)