

Notes:

1. Net sales grew by 7.1 % during the quarter. FMCG sales grew by 6.7% with a 5.2% growth in HPC and 13.4% growth in Foods businesses.
2. Operating Profit (Profit from Operations before Other Income, Interest and Exceptional Items) for the quarter at Rs. 62744 lakhs (JQ'09: Rs. 67254 lakhs) declined by 6.7%.
3. Profit after tax from ordinary activities before Exceptional Items (refer note 6 below) and Forex MTM (refer note 4 below) for the quarter at Rs. 51237 lakhs (JQ'09: Rs. 55859 lakhs) declined by 8.3 %.
4. Other Operational Income includes a credit of Rs. 1322 lakhs for JQ'10 (JQ'09: charge of Rs. 3181 lakhs) on account of foreign exchange Mark to Market (MTM) valuation of open forward contracts & monetary items (viz. foreign currency receivables & payables) in line with AS -11.
5. Other income includes interest income, dividend income and net gain on sale of other non trade investments.
6. Exceptional items in JQ'10 include profit on sale of properties Rs. 1849 lakhs (JQ'09: Rs. 518 lakhs), profit on sale of long term trade investments Rs. 441 lakhs (JQ'09: Rs. nil) and restructuring costs of Rs. 440 lakhs (JQ'09: Rs. 242 lakhs).
7. Extraordinary items (net of tax) for JQ' 09 is on account of profit arising on disposal of a subsidiary , Shamnagar Estates Private Limited (Shamnagar Property).
8. The Board of Directors in their meeting held on 11th June 2010 approved buyback of Company's equity shares at a price not exceeding Rs. 280 per share and upto an aggregate amount of Rs. 630 crores. The approval of the shareholders for the buyback was obtained through postal ballot, the results of which were declared on 26th July,2010.
9. Investor complaints status
All 21 complaints received during JQ'10 have been resolved to the satisfaction of the investors.
No complaints were pending for resolution either at the beginning or at the end of June Quarter – 2010.
10. Previous period figures have been re-grouped/restated wherever necessary to conform to this period's classification.
11. The text of the above statement was approved by the Board of Directors at their meeting held on 27th July, 2010.

Limited Review : The Limited Review by the Statutory Auditors for the quarter as required under clause 41 of the Listing Agreement has been completed and the related Report is being forwarded to the Stock Exchanges. This Report does not have any impact on the above Results and Notes which needs to be explained.

For more details, visit our website at <http://www.hul.co.in>

By order of the Board

Place: Mumbai
Date: 27th July, 2010

Nitin Paranjpe
Managing Director & CEO

Notes on Segment Information

1. Segment Revenue, Results and Capital Employed figures represents amount identifiable to each of the segments. Other unallocable expenditure net of unallocable income includes expenses on common services not directly identifiable to individual segments, corporate expenses, interest/dividend/ other financial income (net) and exceptional items.

Capital Employed figures are as at 30th June 2010, 30th June 2009 and 31st March 2010. Unallocated corporate assets less corporate liabilities mainly represent investments of surplus funds.

2. Previous period figures have been re-grouped/restated wherever necessary to conform to this period's classification.