



Hindustan Unilever Limited

HINDUSTAN UNILEVER LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2007

Rs. Crores

Unaudited Results for the Second Quarter ended 30th June		Unaudited Results for the Six Months ended 30th June		Audited results for the Year ended 31st December 2006
2007	2006	2007	2006	
3,481.40	3,083.23	6,665.72	5,881.28	12,103.39
2,541.26	2,286.37	4,792.95	4,333.07	8,851.35
555.24	444.33	1,086.42	876.46	1,840.83
3,096.50	2,730.70	5,879.37	5,209.53	10,692.18
333.10	328.67	685.03	604.20	1,278.88
51.80	23.86	101.32	45.84	110.62
3,481.40	3,083.23	6,665.72	5,859.57	12,081.68
-	-	-	21.71	21.71
106.32	81.40	197.12	150.76	354.52
27.47	36.00	77.20	72.50	191.46
78.85	45.40	119.92	78.26	163.06
(2,969.45)	(2,668.64)	(5,791.80)	(5,136.14)	(10,455.33)
(48.24)	(1.01)	27.58	52.24	115.97
(1,309.18)	(1,224.53)	(2,604.05)	(2,426.15)	(4,867.24)
(500.07)	(418.30)	(1,048.64)	(794.82)	(1,751.51)
(1,857.49)	(1,643.84)	(3,625.11)	(3,168.73)	(6,502.78)
(202.76)	(175.55)	(381.45)	(331.90)	(642.81)
(336.04)	(345.27)	(692.41)	(648.61)	(1,272.88)
(573.16)	(503.98)	(1,092.83)	(986.90)	(2,036.86)
(11.04)	(3.43)	(16.17)	(5.48)	(10.74)
607.23	492.56	1,054.87	890.42	1,991.84
(33.29)	(30.05)	(66.19)	(63.91)	(130.16)
506.13	420.54	884.93	753.73	1,709.36
573.94	462.51	988.68	826.51	1,861.68
(105.93)	(75.65)	(182.11)	(137.53)	(295.00)
3.90	(7.60)	(0.79)	(11.24)	(26.80)
-	-	-	(4.50)	(0.21)
471.91	379.26	805.78	673.24	1,539.67
21.17	1.33	80.20	150.21	315.70
493.08	380.59	885.98	823.45	1,855.37
220.70	220.57	220.70	220.57	220.68
				2,502.14
2.23	1.73	4.01	3.73	8.41
8.94	6.90	8.03	7.47	8.41
1,072,127,669	1,070,891,536	1,072,127,669	1,070,891,536	1,071,926,637
48.58%	48.55%	48.58%	48.55%	48.57%

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Rs. Crores

Unaudited Results for the Second Quarter ended 30th June			Unaudited Results for the Six Months ended 30th June		Audited Results for the year ended 31st December 2006
2007	2006		2007	2006	
		Segment Revenue (Sales and Income from Services)			
1,668.70	1,455.92	- Soaps and Detergents	3,113.23	2,774.50	5,595.89
897.77	846.72	- Personal Products	1,719.90	1,612.58	3,359.79
363.29	300.55	- Beverages	733.78	618.21	1,330.74
133.41	97.26	- Processed Foods	264.53	185.45	384.91
62.17	50.50	- Ice Creams	94.40	76.95	137.07
333.10	328.67	- Exports	685.03	604.20	1,278.88
63.87	37.92	- Others (includes Chemicals, Water etc)	127.00	71.94	180.24
3,522.31	3,117.54	Total Segment Revenue	6,737.87	5,943.83	12,267.52
(1.40)	(1.92)	Less : Inter segment revenue	(2.78)	(3.39)	(9.50)
3,520.91	3,115.62	Net Segment Revenue	6,735.09	5,940.44	12,258.02
		Segment Results (Profit before interest and tax)			
268.37	208.42	- Soaps and Detergents	442.79	360.77	773.09
263.21	241.39	- Personal Products	466.23	428.15	943.10
56.89	40.71	- Beverages	112.48	102.71	220.51
(1.93)	4.20	- Processed Foods	5.45	4.51	12.86
10.66	10.88	- Ice Creams	11.97	11.72	18.72
3.41	15.60	- Exports	16.69	23.60	66.37
(29.66)	(19.24)	- Others (includes Chemicals, Water etc)	(45.38)	(24.29)	(67.38)
570.95	501.96	Total Segment Results	1,010.23	907.17	1,967.27
(11.04)	(3.43)	Less : Interest Expense	(16.17)	(5.48)	(10.73)
14.03	(36.02)	Add/(Less) : Other unallocable expenditure net of unallocable income	(5.38)	(75.18)	(94.86)
573.94	462.51	Total Profit Before Tax	988.68	826.51	1,861.68
		Capital Employed (Segment assets less Segment liabilities)			
51.45	(57.87)	- Soaps and Detergents	51.45	(57.87)	60.83
155.82	101.68	- Personal Products	155.82	101.68	160.02
18.17	(15.18)	- Beverages	18.17	(15.18)	(43.61)
6.12	19.38	- Processed Foods	6.12	19.38	13.46
22.23	4.50	- Ice Creams	22.23	4.50	6.44
248.40	371.57	- Exports	248.40	371.57	291.42
(37.91)	2.25	- Others	(37.91)	2.25	(8.90)
464.28	426.33	Total Capital Employed in segments	464.28	426.33	479.66
2,109.64	2,000.28	Add : Unallocable corporate assets less corporate liabilities	2,109.64	2,000.28	2,243.82
2,573.92	2,426.61	Total Capital Employed in company	2,573.92	2,426.61	2,723.48