



Hindustan Unilever Limited
HINDUSTAN UNILEVER LIMITED

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2008

Rs. Lakhs

Unaudited Results for the Second Quarter ended 30th June		Unaudited Results for the Six Months ended 30th June		Audited results for the Year ended 31st December 2007
2008	2007	2008	2007	
421,567	348,140	800,961	666,572	1,371,775
304,453	254,126	575,625	479,295	994,357
63,339	55,524	124,463	108,642	221,187
367,792	309,650	700,088	587,937	1,215,544
39,151	33,310	78,884	68,503	134,226
14,624	5,180	21,989	10,132	22,005
8,389	2,694	16,119	6,111	18,661
429,956	350,834	817,080	672,683	1,390,436
370,210	301,335	712,451	586,606	1,197,041
388	4,824	(23,120)	(2,758)	(14,440)
160,898	130,918	330,083	260,405	529,038
65,436	50,007	127,411	104,864	216,488
25,391	20,276	46,743	38,145	76,781
3,792	3,329	7,421	6,619	13,836
43,848	33,604	87,101	69,241	142,290
70,457	58,377	136,812	110,090	233,048
59,746	49,499	104,629	86,077	193,395
(7,206)	(6,781)	(9,214)	(10,375)	(21,237)
(1,804)	(4,138)	(2,056)	(4,422)	(16,139)
68,756	60,418	115,899	100,874	230,771
12,938	11,110	21,986	18,857	44,697
55,818	49,308	93,913	82,017	186,074
-	-	-	6,581	6,473
55,818	49,308	93,913	88,598	192,547
21,783	22,070	21,783	22,070	21,775
				122,082
2.56	2.23	4.31	3.72	8.44
2.56	2.23	4.31	4.01	8.73
1,043,491,536	1,072,127,669	1,043,491,536	1,072,127,669	1,042,613,895
47.90%	48.58%	47.90%	48.58%	47.88%

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Rs. Lakhs

Unaudited Results for the Second Quarter ended 30th June	
2008	2007
202,049	167,333
106,800	90,046
42,140	36,472
14,999	13,384
7,200	6,233
39,343	33,432
14,748	5,331
427,279	352,231
(87)	(140)
427,192	352,091
29,714	26,549
29,730	25,638
6,148	5,893
378	(328)
1,371	1,021
2,882	348
(2,540)	(2,104)
67,683	57,017
(872)	(1,104)
1,945	4,505
68,756	60,418
20,090	5,145
9,971	15,582
7,775	1,817
3,356	612
4,177	2,223
35,283	24,840
(2,689)	(3,791)
77,963	46,428
72,062	210,964
150,025	257,392

Segment Revenue (Sales and Income from Services)

- Soaps and Detergents	- Personal Products	- Beverages	- Processed Foods	- Ice Creams	- Exports	- Others (includes Chemicals, Water etc)
Total Segment Revenue	Less : Inter segment revenue	Net Segment Revenue				

Segment Results (Profit Before Tax from ordinary activities)

- Soaps and Detergents	- Personal Products	- Beverages	- Processed Foods	- Ice Creams	- Exports	- Others (includes Chemicals, Water etc)
Total Segment Results	Less : Interest Expense	Add/(Less) : Other unallocable expenditure net of unallocable income	Total Profit Before Tax from ordinary activities			

Capital Employed (Segment assets less Segment liabilities)

- Soaps and Detergents	- Personal Products	- Beverages	- Processed Foods	- Ice Creams	- Exports	- Others
Total Capital Employed in segments	Add : Unallocable corporate assets less corporate liabilities	Total Capital Employed in company				

Unaudited Results for the Six Months ended 30th June		Audited Results for the year ended 31st December 2007
2008	2007	
375,870	312,318	637,453
208,688	172,569	367,183
85,237	73,686	153,278
30,197	26,546	53,773
10,898	9,474	16,064
79,236	68,766	134,226
22,296	10,428	28,526
812,422	673,787	1,390,503
(242)	(278)	(682)
812,180	673,509	1,389,821
52,965	43,857	99,670
54,901	45,818	103,621
11,127	11,398	23,161
551	400	1,872
1,080	1,144	1,365
4,651	1,669	4,735
(5,592)	(3,733)	(11,274)
119,683	100,553	223,150
(1,226)	(1,617)	(2,550)
(2,558)	1,938	10,171
115,899	100,874	230,771
20,090	5,145	12,624
9,971	15,582	14,637
7,775	1,817	5,348
3,356	612	145
4,177	2,223	3,764
35,283	24,840	30,765
(2,689)	(3,791)	(2,453)
77,963	46,428	64,830
72,062	210,964	79,093
150,025	257,392	143,923