Hindustan Unilever Limited, Unilever House, B D Sawant Marg, Chakala, Andheri East, Mumbai 400 099

Tel: +91 (22) 50433000 | Web: www.hul.co.in | CIN: L15140MH1933PLC002030



15th July, 2024

Stock Code BSE: 500696

NSE: HINDUNILVR ISIN: INE030A01027

BSE Limited,
Corporate Relationship Department,
2nd Floor, New Trading Wing,
Rotunda Building, P.J. Towers,
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051

Dear Sir/Madam,

# Sub: <u>Divestment of Water Purification business of the Company carried under the brand</u> "Pureit".

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations" / "LODR Regulations"), it is hereby informed that the Board of Directors at their meeting held on 15th July, 2024, has approved the sale and divestment of Company's Water Purification business carried under the brand 'Pureit' including the trademarks, copyrights and other intellectual properties and identified assets and contracts associated with the business, as a going concern on slump sale basis, to A. O. Smith India Water Products Private Limited.

The Transaction is subject to fulfilment of completion terms and conditions as specified in the Transaction Documents.

The Board Meeting commenced at 02.45 P.M. (IST) and concluded at 03.40 P.M. (IST).

The other information as required to be disclosed under aforesaid Regulation 30 of the SEBI Listing Regulations read with the relevant Circular(s) issued thereunder, is enclosed as **Annexure 1**.

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A copy of the Press Release in this regard is also enclosed herewith.

You are requested to take above information on record.

Thanking you.

Yours faithfully,

## For Hindustan Unilever Limited

DEVOPAM Digitally signed by DEVOPAM NARENDRA

NARENDRA BAJPAI

BAJPAI Date: 2024.07.15 15:56:48 +05'30'

Dev Bajpai

Executive Director, Legal & Corporate Affairs

and Company Secretary

DIN: 00050516 / FCS No: 3354

Tel: +91 (22) 50433000 | Web: www.hul.co.in | CIN: L15140MH1933PLC002030



## **Annexure 1**

<u>Disclosure under sub-para (1) of Para (A) of Part (A) to Schedule III of Regulation 30 of SEBI</u>
(<u>Listing Obligations and Disclosure Requirements</u>) Regulations, 2015 (Sale or disposal of "water purification" business unit of Hindustan Unilever Limited ("HUL") under the brand name "Pureit")

S. No.	Particulars	Description
1.	The amount and percentage of the	F.Y. 2023-24 Turnover of the water
'-	turnover or revenue or income and	
		purification business proposed to be sold is
	net worth contributed by such unit	Rs 293 Cr. (viz. <1% of HUL's Turnover)
	or division or undertaking or	The water purification business of the
	subsidiary or associate company	Company is part of the overall Home Care
	of the listed entity during the last	business and its net worth is not separately
	financial year;	tracked by the Company.
2.	Date on which the agreement for	15th July, 2024
	sale has been entered into;	
3.	The expected date of completion of	Subject to fulfilment of terms and
	sale/disposal;	conditions as under the Transaction
		Documents, the completion of the
		transaction is expected within an estimated
		period of 3 months, subject to any extension
		as per terms of the Transaction
		Documents.
4.	Consideration received from such	Enterprise Value of USD 72 million (c. INR
	sale/disposal;	601 crores), subject to permissible
		adjustments as per the Transaction





S. No.	Particulars	Description
		Documents. Consideration is to be received
		in cash.
5.	Brief details of buyers and	A. O. Smith India Water Products Private
	whether any of the buyers belong	Limited is the Buyer entity involved in the
	to the promoter/ promoter	Transaction. It is a subsidiary of A. O. Smith
	group/group companies. If yes,	Corporation, USA.
	details thereof;	The aforesaid parties do not belong to
		promoter/promoter group/ group
		companies of HUL in any manner.
6.	Whether the transaction would fall	The Transaction does not fall within related
	within related party transactions?	party transactions.
	If yes, whether the same is done at	
	"arm's length";	
7.	Whether the sale, lease or	The proposed transaction does not form
	disposal of the undertaking is	part of any Scheme of Arrangement. The
	outside the Scheme of	proposed transaction is to be undertaken
	Arrangement? If yes, details of the	by way of a slump sale through a Business
	same including compliance with	Transfer Agreement between the Company
	regulation 37A of LODR	and A. O. Smith India Water Products
	Regulations	Private Limited. Further, the "water
		purification business" proposed to be
		transferred does not meet the threshold
		limits of "Undertaking" in terms of Section
		180(1)(a) of the Companies Act, 2013.





S. No.	Particulars	Description
		Accordingly, the provisions of Regulation
		37A of LODR Regulations are not applicable
		in the present case.
8.	Additionally, in case of a slump	Additional information given below
	sale, indicative disclosures	
	provided for	
	amalgamation/merger, shall be	
	disclosed by the listed entity with	
	respect to such slump sale.	
8 a.	Name of the entity(ies) forming	Pl see line item at S. No. 1 above
	part of the sale, details in brief	
	such as, size, turnover etc.	
8 b.	Whether the transaction would fall	Pl see line item at S. No. 6 above
	within related party transactions?	
	If yes, whether the same is done at	
	"arm's length"	
8.c.	Area of Business of the entity(ies)	Seller - Hindustan Unilever Limited (the
		'Company') is a public limited company.
		The Company is in the "fast moving
		consumer goods" (FMCG) business
		comprising primarily of Home Care, Beauty
		& Personal Care and Foods & Refreshment
		segments.
		Buyer - A. O. Smith India Water Products
		Private Limited which is a subsidiary of





S. No.	Particulars	Description
		U.Sbased A. O. Smith Corporation, a
		leading global water technology company.
8.d.	Rationale for slump sale	This is in line with our strategic intent to
		focus sharply on our core categories.
8.e.	In case of cash consideration –	Please see line item at S. No. 4 above
	amount or otherwise share	
	exchange ratio	
8.f.	Brief details of change in	There will be no change in the shareholding
	shareholding pattern (if any) of	pattern of HUL pursuant to the proposed
	listed entity.	slump sale.



# **HUL announces sale of Water Purification business, Pureit**

**Mumbai, 15 July 2024:** Hindustan Unilever Limited (HUL) today announced that it has signed an agreement for the sale of its Pureit business in India. The business is being sold to A. O. Smith, a leading global water technology company.

Rohit Jawa, CEO & Managing Director of HUL, said: "This move is in line with our strategic intent to focus sharply on our core categories. Pureit provides essential water purification solutions to millions of loyal consumers, and I am confident the brand will thrive further under the ownership of A. O. Smith."

Parag Kulkarni, president of A. O. Smith India Water Products Private Limited, said: "The Pureit brand, known for innovative water purification products, strong brand recognition and dedication to customer service, complements A. O. Smith's geographic and channel presence. The Pureit team's deep understanding of consumer needs and water treatment expertise adds tremendous strength to A. O. Smith in India, and we look forward to welcoming the Pureit team to the A. O. Smith family."

The transaction is subject to customary closing conditions, and HUL will continue to manage the business until the completion of the transaction.

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### **About Pureit**

Pureit was first launched in Chennai in 2004 with the introduction of Pureit Classic, a first-of-its-kind gravity-based water purifier to provide accessible and safe drinking water to millions. It was launched nationwide in 2008. It entered the Electric Water purification segment in 2011 and further strengthened its portfolio. Pureit continued to launch disruptive consumer-centric devices such as Copper RO − World's first RO with patented Copper Charge™ technology in 2019. Later in 2022 and 2023, Pureit launched new platforms with FiltraPower™ and DURAViva™ technologies.

## **About Hindustan Unilever Limited (HUL)**

Hindustan Unilever Limited (HUL) is India's largest Fast-Moving Consumer Goods company, with its products touching the lives of nine out of ten households in the country. HUL works to create a better future every day.

#### About A. O. Smith

Celebrating its 150th year of business, A. O. Smith Corporation, headquartered in Milwaukee, Wis., is a global leader applying innovative technology and energy-efficient solutions to products manufactured and marketed worldwide. Listed on the New York Stock Exchange (NYSE: AOS), the Company is one of the world's leading manufacturers of residential and commercial water heating equipment and boilers, as well as a manufacturer of water treatment products. For more information, visit <a href="https://www.aosmith.com">www.aosmith.com</a>.

Media enquiries: Mediacentre.hul@unilever.com