(1)(a) STATEMENT SHOWING SHAREHOLDING PATTERN IN CLAUSE-35

NAME OF THE COMPANY:HINDUSTAN UNILEVER LIMITED

SCRIP CODE:

500696

.....

Class of Security: QUARTER ENDED:

Equity 31/12/2011

Name of the Scrip: HUL

| Partly paid-up shares | No. of partly paid-up shares | As a % of total no. of | As a % of total no. of |
|--|---|-------------------------|------------------------|
| | , | partly paid-up shares | shares of the |
| | | have ab over a | Company. |
| | | | Company. |
| | | | |
| Held by promoter/promoter group | | | 0 |
| Held by Public | | | 0 |
| Total: | 0 | O | 0 |
| Outstanding convertible securities: | No. of outstanding securities | As a % of total no. of | As a % of total no. of |
| | | outstanding | shares of the |
| | | convertible securities. | Company assuming |
| l , | | | full conversion of the |
| * | | | convertible securities |
| * | | | |
| Held by promoter/promoter group | 0 | 0 | 0 |
| Held by Public | 0 | 0 | 0 |
| Total: | 0 | 0 | 0 |
| Warrants: | No. of warrants | As a % of total no. of | As a % of total no, of |
| | | warrants | shares of the |
| | | | Company, assuming |
| | | | full conversion of |
| , | | | warrants |
| Held by promoter/promoter group | 0 | 0 | 0 |
| Held by Public | 0 | 0 | 0 |
| Total: | 0 | 0 | 0 |
| Total paid-up capital of the Company, | 2161044625 | 0 | 100.00 |
| assuming full conversion of warrants and | | | 230.00 |
| = | ı | | |



(I)(a) Statement showing Shareholding Pattern in Clause-35 as on 31.12.2011

| Category code | 1 | No. of shareholders | Total No. of shares | No. of shares held in dematerialized form | Total sharel percentage of t sha | otal number of | Share Pledged of otherwise encumbered | | |
|------------------|---|------------------------|------------------------|---|--|----------------------------|---------------------------------------|--------------------|--|
| | | | | | As a percentage of (A+B) ¹ | As a percentage of (A+B+C) | Number of shares | As a Percentage | |
| | Shareholding of Promoter and | | | | | | | | |
| (A) | Promoter Group ² | | | | | | | | |
| (1) | Indian | | | | | | | | |
| (=) | Individuals/ Hindu Undivided Family | _ | _ | _ | _ | | | | |
| (a) | Central Government / State | | | | | | | | |
| (b) | Government (s) | - | - | - | - | , <u>-</u> | | | |
| (c) | Bodies Corporate | - | - | - | - | | | | |
| (d) | Financial Institutions / Banks | - | - | - | <u> </u> | | | | |
| (e) | Any Other (specify) | | | 0 | 0.00 | 0.00 | | | |
| (2) | Sub-Total (A)(1) Foreign | | | - | | | | | |
| <u> </u> | Individuals (Non-Resident | | | | | | | | |
| (a) | Individuals/ Foreign Individuals) | | | | | | | | |
| (b) | Bodies Corporate | 7 | 1134849460 | 1134849460 | 52.51 | 52.51 | | | |
| (c) | Institutions | - | <u> </u> | - | - | | | | |
| (c) | Any Other (specify) Sub-Total (A)(2) | 7 | 1134849460 | 1134849460 | 52.51 | 52.51 | | | |
| | Total Shareholding of Promoter | | | | | | | | |
| | and Promoter Group (A) = | | | | | | | E: | |
| | (A)(1)+(A)(2) | 7 | 1134849460 | 1134849460 | 52.51 | 52.51 | Ļ <u>.</u> | | |
| (B) | Public Shareholding ³ | | | | | | | | |
| (1) | Institutions | | | | | | | | |
| (a) | Mutual Funds / UTI | 223 | 59547436 | | 2.76 | 2.76 | · | | |
| (b) | Financial Institutions / Banks | 146 | 1920549 | 1720389 | 0.09 | 0.09 | <u> </u> | | |
| (c) | Central Government / State Government (s) | 1 | 20 | 0 | 0.00 | 0.00 | | | |
| (d) | Venture Capital Funds | 21 | 184614662 | 184604912 | 8.54 | 8.54 | | | |
| (e) | Insurance Companies Foreign Institutional Investors | 608 | 403157463 | | | 18.66 | | | |
| (f) (g) | Foreign Venture Capital Investors | | | - | | | | | |
| (h) | Any Other (specify) | | | | | | | | |
| 7117 | Sub-Total (B)(1) | 999 | 649240130 | 648898146 | 30.04 | 30.04 | | | |
| (2) | Non-institutions | | | | | | | ļ | |
| (a) | Bodies Corporate | 2951 | 58871172 | 58202098 | 2.72 | 2.72 | <u>'</u> | | |
| | Individuals - (i) Individual | | | | | | | | |
| | shareholders holding nominal share capital up to Rs.1 lakh. | | | | 40.00 | 13.06 | . | | |
| (b) | | 322782 | 301717079 | 233430391 | 13.96 | 13.96 | <u> </u> | | |
| | (ii) Individual shareholders holding nominal share capital in excess of | | | | | 1 | Ì | } | |
| | Rs.1 lakh | 36 | 6356853 | 5193563 | 0.29 | 0.29 | | | |
| /s\ | Any Other (specify) | 1 | | | | 0.00 | | | |
| (c) | - Directors & Relatives | 18 | 200835 | 194809 | 0.01 | | | | |
| | - Trusts | 48 | | | 0.04 | 0.04 | | | |
| | - Foreign Bodies Corporate | 16 | | 15427 | 0.00 | 0.00 |) | | |
| | - Non-resident Indians | 3926 | 7119297 | 6598697 | 0.33 | | | | |
| | - Overseas Bodies Corporate | 2 | | | | 0.00 | | | |
| | - Foreign Nationals | 9 | | 25893 | 0.00 | 0.00 |) | | |
| | - Clearing Members | 288 | ····· | | 0.09 | 0.09 | 9 | | |
| | Sub-Total (B)(2) | 330076 | | | 17.44 | 17.44 | 1 | | |
| | Total Public Shareholding | | | | | | | | |
| | (B)=(B)(1)+(B)(2) | 331075 | 1026195165 | 955204383 | | | | | |
| | TOTAL (A)+(B) | 331082 | | | | | | | |
| | Shares held by Custodians and | | 1 | • | - | 1 | 1 | | |
| | against which Depository | | | | | | | | |
| (C) | Receipts have been issued | ļ | | | | <u> </u> | - | | |
| 1 | Promoter and Promoter Group | | | | | | 1 | | |
| 2 | Public GRAND TOTAL (A)+(B)+(-C) | 331082 | 2161044625 | 2090053843 | 100.00 | 100:01 | 1 | - | |



Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

| Sr.No | r.No Name of the Shareholder | | of the Shareholder Details of Shares held | | cumbered shares (| ') | Details | of War r ants | Details of convertible securities | | Total Shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share | |
|----------|---|------------|---|---------------|-------------------|--|----------|--|-----------------------------------|---|--|--|
| | | | As a % of grand total (A)+(B)+(C) | Pledge Shares | AS a percentage | AS a % of grand total (A) + (B) + (C) of sub-clause (I)(a) | warrants | As a % total number of warrants of the smae class | convertible | As a % total number of convertible securities of the same class | UI DIDUEU AVAI B | |
| (1) | (10) | (18) | (IV) | (V) | (VI)=(V)/(田)*100 | (VI) | (VIII) | (IX) | (X) | (XI) | (XII) | |
| | | | | | | | | | | | | |
| | UNILEVER PLC | 794806750 | | | 0.00 | | | 0.00 | | 0.00 | | |
| | BROOKE BOND GROUP LIMITED | 106739460 | | | 0.00 | | | 0.00 | | 0.00 | | |
| | UNILEVER OVERSEAS HOLDINGS AG | 68784320 | | | 0.00 | | | 0.00 | | | | |
| | UNILEVER UK&CN HOLDINGS LIMITED | 60086250 | | | 0.00 | | | 0.00 | | 0.00 | | |
| | BROOKE BOND SOUTH INDIA ESTATES LIMITED | 52747200 | | | 0.00 | | | 0.00 | | | | |
| | BROOKE BOND ASSAM ESTATES LIMITED | 32820480 | | | 0.00 | | | 0.00 | | 0.00 | | |
| <u> </u> | UNILEVER OVERSEAS HOLDINGS B V | 18865000 | 0.87 | ļ C | 0.00 | 0.00 | - 0 | 0.00 | ļ | 0.00 | The same of the sa | |
| ļ | TOTAL: | 1134849460 | 52.51 | | 0.00 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | |

Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Public" and holding more than 1% of the total (l)(c)(i) number of shares

| Sr.No. | Name of the shareholder | Number of shares held | percentage of total number of shares (i.e., Grant total (A)+(B)+(C) indicated in Statement at para (I)(a) above} | Details of warrant | s | Details of conve securities | Total shares ((including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) | |
|--------|---|--------------------------|---|-------------------------|-----------|--------------------------------|--|------|
| | | | | Number of warrants held | number of | | % w.r.t total number of convertible securities of the same class | |
| 1 | LIFE INSURANCE CORPORATION OF INDIA | 109099714 | 5.05 | | 0.00 | 0 | | NA |
| | OPPENHEIMER DEVELOPING MARKETS FUND | 26647320 | | | 0.00 | 0 | | |
| 3 | THE NEW INDIA ASSURANCE COMPANY LIMITED | 23750924 | 1.10 | | 0.00 | 0 | 0.00 | NA |
| | TOTAL : | 159497958 | 7.38 | | 0.00 | 0 | 0.00 | NA . |

Statement showing holding of securities (including shares, warrants convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more (i)(c)(ii) han 5% of the total number of shares of the company

| Sr.No. | Name(s) of the shareholder(s) and the Persons Acting In Concert (PAC) with them | shares held | Shares as a percentage of total number of shares (1.e., Grant total (A)+(B)+(C) indicated in Statement at para (I)(a) above) | Details of warrants | | Details of convi securitles | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) | |
|--------|--|-------------|--|----------------------------|-----------|---|---|----|
| | | | | Number of warrants held | number of | Number of convertible securities held | % w.r.t total number of convertible securities of the same class | |
| - | | | | | | | 0.00 | |
| 1 | LIFE INSURANCE CORPORATION OF INDIA | 109099714 | 5.05 | 0 | 0.00 | 0 | 0.00 | NA |
| | | | | | | | L | |
| | TOTAL: | 109099714 | 5.05 | | 0.00 | 0 | 0,00 | NA |

(i)(d) Statement showing details of locked-in shares

(I)(b)

| SI No. | Name of the shareholder | No. | of | |
|--------|-------------------------|------|-----|-----------------------------------|
| | | shar | res | percentage of total no. of shares |
| | | | | i.e., Grand Total (A)+(B)+(C) |
| 1 | | | | indicated in Statement at para |
| | | | | (i)(a) above) |
| | As per Annexure | | | |
| | | | | |
| | TOTAL | | | |

(II)(a) Statement showing details of Depository Receipts (DRs)

| - 1 | SI No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | No. | of | outstanding | No. | of | | Shares underlying outstanding |
|------|--------|---|------|-----|-------------|-------|--------|-------|----------------------------------|
| - 1 | | | DRs | | | unde | riying | | DRs as a percentage of total no. |
| 1 | | | | | | outst | andin | g DRs | of shares i.e., Grand Total |
| - 1 | | | ĺ | | | | | - 1 | (A)+(B)+(C) indicated in |
| **** | | | ~~~~ | ~~~ | | | | | Statement at para (I)(a) above) |
| | | | | | | | | | |
| | 1 | - | | | | | | | |
| Ì | | TOTAL | | | | | | | |

(III)(b) Statement showing Holding of Depository Receipts (DRs), where underlying shares are in excess of 1% of the total number of shares

| Si No. | Name of the DR Holders | Type of outstanding No. of shares DR (ADRs, GDRs, underlying outstand DRs as a percentage of total of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) abor | no. |
|--------|------------------------|---|-----|
| 1 | | - N A - | |
| | TOTAL | | |

