

FINANCIAL PERFORMANCE 10 years record

Standalone

(Rs. in Crores)

Statement of Profit & Loss	IGAAP				IND AS						
	2012-13 [^]	2013-14 [^]	2014-15 [^]	2015-16 [^]	2015-16 [#]	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
Turnover	26,680	28,947	32,086	33,856	32,929	33,895	34,619	37,660	38,273	45,311	50,336
Other Income (includes other operating income)	1,211	1,232	1,254	1,063	1,126	1,118	1,168	1,228	1,245	1,198	1,250
Interest	(25)	(36)	(17)	[0]	(15)	(22)	(20)	(28)	(106)	(108)	(98)
Profit Before Taxation [@]	4,349	4,800	5,523	5,910	5,977	6,155	7,347	8,749	9,289	10,717	11,773
Profit After Taxation [@]	3,314	3,555	3,843	4,078	4,116	4,247	5,135	6,080	6,743	7,963	8,724
Earnings Per Share of Re. 1	17.56	17.88	19.95	18.87	19.12	20.75	24.20	27.89	31.13	33.85	37.53
Dividend Per Share of Re. 1	18.50 ^{\$\$}	13.00	15.00	16.00	16.00	17.00	20.00	22.00	25.00	40.50 ^{\$\$}	34.00

@ Before Exceptional/Extraordinary items [^]Based on Revised Schedule VI/Schedule III ^{\$\$}Includes special dividend ^{##}Figures are restated as per IND AS

Balance Sheet	IGAAP				IND AS						
	2012-13 [^]	2013-14 [^]	2014-15 [^]	2015-16 [^]	2015-16 ^{##}	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
Fixed Assets	2,509	2,742	2,937	3,300	3,300	4,227	4,572	4,716	5,569	51,650	51,935
Investments	2,331	3,094	3,278	2,967	2,780	3,779	3,111	2,949	1,500	2,995	4,122
Cash and Other Bank Balances	1,708	2,221	2,538	2,759	2,759	1,671	3,373	3,688	5,017	4,321	3,618
Net Assets (Current and Non – Current)	(3,874)	(4,780)	(5,029)	(5,339)	(2,560)	(3,187)	(3,981)	(3,694)	(4,055)	(11,532)	(10,915)
	2,674	3,277	3,724	3,687	6,279	6,490	7,075	7,659	8,031	47,434	48,760
Share Capital	216	216	216	216	216	216	216	216	216	235	235
Reserves & Surplus	2,458	3,061	3,508	3,471	6,063	6,274	6,859	7,443	7,815	47,199	48,525
	2,674	3,277	3,724	3,687	6,279	6,490	7,075	7,659	8,031	47,434	48,760

[^]Based on Revised Schedule VI/ Schedule III ^{##}Figures are restated as per IND AS

Key Ratios and EVA	IGAAP				IND AS						
	2012-13 [^]	2013-14 [^]	2014-15 [^]	2015-16 [^]	2015-16 ^{##}	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
EBITDA (% of Turnover)	15.0	15.5	16.2	16.9	17.5	17.8	21.0	22.9	25.1	25.0	24.8
Fixed asset Turnover (No. of Turnover)	10.6	10.6	10.9	10.3	10.0	8.0	7.6	8.0	6.9	0.9	1.0
PAT / Turnover (%)	12.4	12.3	12.0	12.0	12.5	12.5	14.8	16.1	17.6	17.6	17.5
Return On Capital Employed (%) [#]	143.4	129.9	133.0	147.2	86.6	92.3	101.3	112.3	103.4	113.0	107.8
Return On Net Worth (%) [#]	122.7	130.0	123.3	110.2	82.5	70.0	77.0	81.9	84.8	17.0*	18.6
Economic Value Added (EVA) (Rs. in crores)	2,926	3,147	3,380	3,526	3,438	3,498	4,258	5,291	6,085	3,810*	4,435

[^]Based on Revised Schedule VI/ Schedule III ^{##}Figures are restated as per IND AS *Opening balances adjusted for GSK CH merger

[#]Return On Capital Employed and Return on Net Worth has been re-stated for all years in accordance with formula prescribed by Guidance note on Schedule III issued by the Institute of Chartered Accountants of India.

Return metrics (ROCE and RONW) are lower in Ind AS compared to IGAAP since under IND AS final dividend including taxes are accounted after approval in AGM only; whereas in IGAAP such dividends were recognised in the same year to which they relate to.

Return on Net Worth and Economic Value Added have dropped in financial year 2020-21 on account of increase in shareholders' equity pursuant to the merger of GSK CH

Others	2012-13 [^]	2013-14 [^]	2014-15 [^]	2015-16 [^]	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
HUL Share Price on BSE (Per Share of Re. 1)*	466	604	873	870	910	1,336	1,708	2,298	2,431	2,049
Market Capitalisation (Rs. in crores)	1,00,793	1,30,551	1,88,849	1,88,154	1,96,902	2,89,159	3,69,688	4,97,514	5,71,133	4,81,396

*Based on year-end closing prices quoted on BSE Limited