

Published Date:	1 May 2026	Publication:	Financial Express [Mumbai]
Journalist:	Viveat Susan Pinto	Page No:	4

FMCG MAJOR POSTS ₹2,992-CRORE NET PROFIT IN MARCH QUARTER

HUL beats estimates with 21.4% jump in Q4 profit

VIVEAT SUSAN PINTO
Mumbai, April 30

HINDUSTAN UNILEVER (HUL), the country's largest consumer goods company, on Thursday beat Street estimates for the March quarter on both revenue and profit, supported by steady demand, but flagged near-term volatility from geopolitical tensions, including the Iran war, and signalled calibrated price increases to offset input cost pressures. The company has recently raised prices by 2-5% in segments such as home and personal care amid crude-linked volatility. The stock reacted sharply, falling by as much as 4.4% intraday on the BSE before trimming losses to close at at ₹2,250.60 apiece, down 2.7%.

The company reported a 21.4% year-on-year (y-o-y) rise in consolidated net profit to ₹2,992 crore for the fiscal fourth quarter (Q4FY26), compared with ₹2,464 crore seen a year ago. The reported profit includes gains from HUL's 19.8% stake divestment in Nutritionalab, the parent company of Wellbeing Nutrition, in February, to UVS Pharma, for ₹307 crore. *Bloomberg* consensus estimates had forecast Q4 consolidated net profit at ₹2,612 crore.

FINANCIAL SCORECARD

HUL consolidated financials

(₹ crore)
Q4FY25 Q4FY26
% chg (y-o-y)



Source: Company



The FMCG major's consolidated revenue rose 7.6% y-o-y to ₹16,351 crore in Q4 from ₹15,190 crore reported last year, with volume growth coming in at 6%, highest in 15 quarters, and ahead of street estimates of 4-5%.

Bloomberg consensus estimates had pegged consolidated revenue at ₹16,279 crore in Q4. Earnings before interest tax depreciation and amortisation (Ebitda) stood at ₹3,841 crore against analysts' estimates of ₹3,754 crore for the period under review. Ebitda grew 6% versus last year, though Ebitda margins narrowed by 30 basis points to 23.5% from 23.8% reported a

year ago. One basis point is one-hundredth of a percentage point.

"Heightened geopolitical tensions have led to commodity and currency volatility. We are navigating these headwinds through disciplined savings, the resilience of our global and local supply chain and calibrated pricing actions," Priya Nair, CEO and managing director, HUL, said.

On a standalone basis, HUL reported Q4 revenue at ₹15,733 crore, up 6.8% versus last year, while net profit stood at ₹2,930 crore, up 17.5% compared to a year ago. Ebitda rose 7.5% y-o-y to ₹3,725 crore. For the full year, turnover was

pegged at ₹63,763 crore, up 5% y-o-y, driven by 4% underlying volume growth (UVG). The company's board approved a final dividend of ₹22 per share for FY26. HUL had earlier paid an interim dividend of ₹19 per share, taking the total FY26 dividend to ₹41 per share.

HUL's largest business segment, homecare, posted 9% sales growth, its highest growth in 11 quarters. The consolidated revenue was ₹6,344 crore during the period. Beauty & Wellbeing posted an 8% underlying sales growth, driven by standout performance in hair care, HUL said, reporting revenue of ₹3,697 crore, up from ₹3,265 crore seen last year.