Hindustan Unilever Limited,
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Andheri East, Mumbai 400 099

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Hindustan Unilever Limited

28th July, 2026

Stock Code: BSE: 500696
NSE: HINDUNILVR
ISIN: INE030A01027

BSE Limited,
Corporate Relationship Department,
2nd Floor, New Trading Wing,
Rotunda Building, P.J. Towers,
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E),
Mumbai – 400 051

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation on the Unaudited Financial Results of the Company for the quarter ended 30th June, 2026.

We are also enclosing herewith a copy of the Press Release which will be disseminated shortly. The Press Release is self-explanatory.

Please take the above information on record.

Thanking You.

Yours faithfully,
For Hindustan Unilever Limited

Radhika Kartik Shah
Digitally signed by Radhika Kartik Shah
Date: 2026.07.28 09:56:53 +05'30'

Radhika Shah
Company Secretary & Compliance Officer
Membership No: A19308

Hindustan Unilever Limited

CONSOLIDATED RESULTS FOR THE QUARTER ENDED 30th JUNE 2026

Revenue Growth 10%, Underlying Volume Growth 5%, EBITDA Growth 8%

Mumbai, 28th July 2026: Hindustan Unilever Limited announced its results for the quarter ended 30th June 2026.

Key highlights for June Quarter:

- Delivered our **highest growth** in **13 quarters**, with **USG[1] of 10%** and **Turnover of ₹ 17,184 crores**
- **EBITDA Margin at 23.0%** remained **within** the **guided range** while navigating a volatile operating environment
- **EBITDA at ₹ 3,947 crores grew 8%** year-on-year
- **Profit After Tax before exceptional items grew 9%** year-on-year to ₹ 2,731 crores
- Reported Profit After Tax at ₹ 2,680 crores declined 2% year-on-year due to one-off tax credit in JQ'25

Home Care: Delivered 14% USG, marking its highest growth in three years while strengthening market leadership

Home Care delivered 14% USG, driven by high-single digit UVG[2]. Disciplined market development and consumer-centric innovations enabled our highest growth in three years and strengthened market leadership, while maintaining volume resilience. Fabric Wash accelerated its performance, delivering double-digit USG, driven by high-single digit UVG. Bars and powders sustained their step-up, while liquids further accelerated its double-digit growth trajectory. Household Care delivered double-digit USG and UVG. Vim Liquids continued to scale, with focused initiatives boosting penetration and delivering strong double-digit growth.

Beauty & Wellbeing: Recorded 12% USG, double-digit growth in Premium Skin Care and Hair Care

Beauty & Wellbeing recorded 12% USG, driven by high-single digit UVG. Hair Care achieved double-digit USG driven by Premium Hair Care including future-formats, while the category continued to strengthen market leadership. Skin Care and Colour Cosmetics delivered high-single digit USG, led by double-digit growth in Premium Skin Care. Minimalist delivered double-digit growth with sequential acceleration in momentum. During the quarter, Liquid I.V. launched a sugar-free variant and Vaseline launched a Gluta Hya Smoothening Body Lotion to address evolving consumer needs.

Personal Care: Reported 4% USG, strong growth in Premium Bars and strengthened market leadership in Bodywash

Personal Care reported 4% USG led by pricing, as palm oil inflation persisted for the second consecutive year. Skin Cleansing posted mid-single digit USG, led by Premium Bars delivering competitive double-digit, volume-led growth. Bodywash continued its double-digit growth momentum while improving market leadership. Oral Care reported mid-single digit growth, with premium innovations in Closeup White Now, Pepsodent Gum Care and Sensitive Care continuing to gain traction. During the quarter, Lux launched a refreshed Bodywash proposition that combines superior skincare benefits with premium packaging.

Foods: Delivered 7% USG, continued strong performance in Lifestyle Nutrition and Coffee

Foods delivered 7% USG, driven by mid-single digit UVG. Premium Tea reported low-single digit UVG. Coffee delivered double-digit, volume-led growth, with RTD and Bru Gold continuing to scale up. Lifestyle Nutrition continued its double-digit growth momentum. Boost surpassed ₹ 1,000 crore annual turnover milestone[3], while Horlicks Superfoods and RTD continued to see encouraging traction. Packaged Foods delivered high-single digit USG, led by Unilever Foods Solutions, Mayonnaise, and International Sauces. During the quarter, the segment strengthened its premium portfolio, relaunching Bru Southern Trails Coffee and extending Red Label Instant Tea and Kissan Chutney range with new variants.

Priya Nair, CEO and Managing Director, commented: "Despite global geopolitical volatility, the Indian economy demonstrated resilience, supported by proactive fiscal and monetary policy measures. The underlying demand environment remained stable during the quarter. Against this backdrop, HUL delivered turnover of ₹ 17,184 crores and 10% USG, driven equally by volume and price. This marks our highest growth in thirteen quarters. The performance reflects the strength of our brands, increasing competitiveness of our portfolio, and disciplined execution of our strategic priorities. As our investments in market development, channel expansion and portfolio transformation continue to scale, we are building a stronger, future-fit business. While we continue to navigate the short-term dynamic environment, we remain focused on driving volume-led revenue growth."

1. *Underlying Sales Growth (USG) refers to the increase in turnover for the period, excluding any change resulting from acquisitions and disposals*
2. *Underlying Volume Growth (UVG) refers to volume growth including the impact of mix of turnover realisation of products sold*
3. *Annual turnover milestone based on trailing 12-months turnover*

Hindustan Unilever Limited

JQ'26 Results

28th July 2026

Hindustan Unilever Limited

Safe harbour statement

This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward-looking statements. These forward-looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be realised. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward-looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward-looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof.

Priya Nair

Chief Executive Officer and Managing Director

Hindustan Unilever Limited

JQ'26: Operating context

Geopolitical disruption

Volatile commodities & currency

Macro-economic resilience

Coordinated policy response

Consumption environment

Stable FMCG demand

JQ'26: Progressive step-up in performance

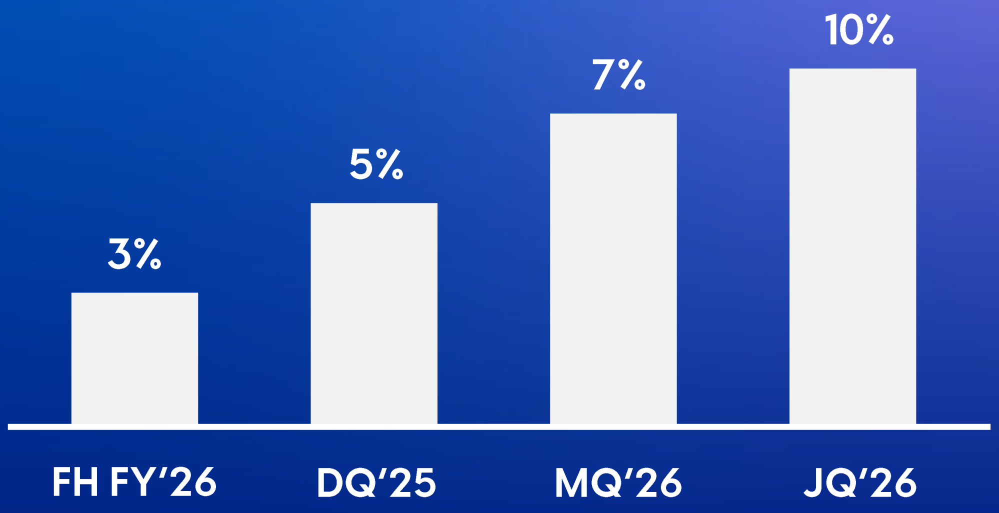
Topline

₹ 17,184 cr.
Turnover

10%
Underlying Sales Growth

5%
Underlying Volume Growth

Underlying Sales Growth



Continued to strengthen competitiveness

Underlying Sales Growth (USG): Increase in turnover for the period, excluding any change resulting from acquisitions and disposals
Underlying Volume Growth (UVG): Volume growth including the impact of mix of turnover realisation of products sold
Competitiveness as per Turnover weighted market share (MAT Jun'26)

Strong performance delivered in volatile environment

Supply chain resilience	Portfolio & pricing power	Brand & channel investments	Financial agility
Leveraged global procurement network	Multi-tier portfolio across price-benefit pyramid	Continued step-up in A&P investments	Driving savings across the lines of P&L
R&D agility and adaptive manufacturing	Strong brand power as an enabler for pricing	Strengthened omni-channel execution	Strong balance sheet and cash flows

As we step up performance, we are also building for the future

Unilever Fragrance House

Strengthening India as a global fragrance innovation hub

Liquids Lab of the Future

6X faster formulation development

WEF Lighthouse factories

8 Lighthouse designations across 6 sites

AI across value chain

AI-enabled digital Distribution Center (DC) launched

Hindustan Unilever Limited

Capital Markets Day 2026

4th September 2026

kissan

FROM THE FARMER. SINCE 1934.

INTRODUCING

THE GREAT INDIAN CHUTNEYS

Niranjan Gupta

Chief Financial Officer

Hindustan Unilever Limited

Culinary Sauce

JQ'26: Consolidated results

Topline	EBITDA Margin	EBITDA	PAT (bei)
Underlying Sales Growth	Margin	INR	INR
10%	23.0%	3,947 cr.	2,731 cr.
5%	-40 bps	8%	9%
Underlying Volume Growth	Change YoY	Growth YoY	Growth YoY

Underlying Sales Growth (USG): Increase in turnover for the period, excluding any change resulting from acquisitions and disposals
Underlying Volume Growth (UVG): Volume growth including the impact of mix of turnover realisation of products sold
PAT (bei): Profit After Tax before exceptional items

Home Care

₹6,554 cr. Revenue | 17% Margin

USG: 14%

UVG: High-single digit growth

- **Fabric Wash:** Broad-based double-digit growth led by volumes. Bars and powders sustained their step-up, while liquids further accelerated its double-digit growth trajectory

- **Household Care:** Performance accelerated to double-digit USG and UVG. Vim Liquids continued to scale, with focused initiatives boosting penetration and delivering double-digit growth

- Disciplined market development and consumer-centric innovations enabled our highest growth in three years and strengthened market leadership while maintaining volume resilience

Segment Revenue = Segment Turnover + Other Operating Revenue
Segment Margin (EBIT) excludes exceptional items

Beauty & Wellbeing

₹4,083 cr. Revenue | 28% Margin

USG: 12%

UVG: High-single digit growth

- **Hair Care:** Delivered another quarter of double-digit, volume-led growth. Premium Hair Care including future-formats continued outperformance

- **Skin Care and Colour Cosmetics:** High-single digit growth led by double-digit growth in Premium Skin Care. Minimalist further strengthened its double-digit growth trajectory with a sequential acceleration in momentum

- **Health & Wellbeing:** Soft performance in OZiva as we transition the business. We continue to invest in newer offerings and remain confident of the future growth potential

Segment Revenue = Segment Turnover + Other Operating Revenue
Segment Margin (EBIT) excludes exceptional items

Personal Care

₹2,624 cr. Revenue | 20% Margin

USG: 4%

UVG: Low-single digit decline

- **Skin Cleansing:** Mid-single digit growth, driven by pricing as palm oil inflation persisted for the second consecutive year
- Premiumisation stepped up further, underpinned by double-digit, volume-led growth in Pears and Dove. Continued market development in Bodywash led to another quarter of double-digit growth
- **Oral Care:** Reported mid-single digit growth, with premium innovations in whitening, gum and sensitive care continuing to gain traction

Segment Revenue = Segment Turnover + Other Operating Revenue
Segment Margin (EBIT) excludes exceptional items

Foods

₹3,480 cr. Revenue | 20% Margin

USG: 7%

UVG: Mid-single digit growth

- **Beverages:** Premium Tea reported low-single digit UVG. Coffee delivered double-digit, volume-led growth, with RTD and Bru Gold continuing to scale up
- **Lifestyle Nutrition:** Continued its momentum with double-digit growth. Boost surpassed the ₹1,000 crore annual turnover milestone, while the Horlicks Superfoods relaunch and RTD continued to see encouraging traction
- **Packaged Foods:** Delivered high-single digit growth led by Unilever Foods Solutions, Mayonnaise and International Sauces

Segment Revenue = Segment Turnover + Other Operating Revenue
Segment Margin (EBIT) excludes exceptional items
Annual turnover milestone based on trailing 12-months turnover

Mid-term outlook

Demand

- ❖ Continue to monitor monsoon & geopolitical developments, though underlying economy remains resilient
- ❖ Expect FY'27 to be better than FY'26 led out of portfolio and channel transformation

Margin

- ❖ Commodity volatility persists, with inflationary pressures expected to continue in the short-term
- ❖ Consolidated EBITDA Margin to be around the current guided range

Focus

- ❖ Driving competitive, volume-led revenue growth anchored to our key priorities

Hindustan Unilever Limited

JQ'26 Results

28th July 2026

Hindustan Unilever Limited