

| (I)(a) Statement showing Shareholding Pattern under Clause-35 as on 31.03.2007 | | | | | | |
|--|---|---------------------|---------------------|---|--|----------------------------|
| Name of the Company : Hindustan Lever Limited | | | | | | |
| Scrip Code : BSE - 500696 / NSE - HINDLEVER | | | | Quarter Ended: 31.03.2007 | | |
| Category code | Category of Shareholder | No. of shareholders | Total No. of shares | No. of shares held in dematerialized form | Total shareholding as a percentage of total number of shares | |
| | | | | | As a percentage of (A+B) ¹ | As a percentage of (A+B+C) |
| (A) | Shareholding of Promoter and Promoter Group² | | | | | |
| (1) | Indian | | | | | |
| (a) | Individuals/ Hindu Undivided Family | - | - | - | - | - |
| (b) | Central Government / State Government (s) | - | - | - | - | - |
| (c) | Bodies Corporate | - | - | - | - | - |
| (d) | Financial Institutions / Banks | - | - | - | - | - |
| (e) | Any Other (specify) | - | - | - | - | - |
| | Sub-Total (A)(1) | 0 | 0 | 0 | 0.00 | 0.00 |
| (2) | Foreign | | | | | |
| (a) | Individuals (Non-Resident Individuals/ Foreign Individuals) | - | - | - | - | - |
| (b) | Bodies Corporate | 9 | 1134849460 | 0 | 51.42 | 51.42 |
| (c) | Institutions | - | - | - | - | - |
| (c) | Any Other (specify) | - | - | - | - | - |
| | Sub-Total (A)(2) | 9 | 1134849460 | 0 | 51.42 | 51.42 |
| | Total Shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2) | 9 | 1134849460 | 0 | 51.42 | 51.42 |
| (B) | Public Shareholding³ | | | | | |
| (1) | Institutions | | | | | |
| (a) | Mutual Funds / UTI | 206 | 82547781 | 8224001 | 3.74 | 3.74 |
| (b) | Financial Institutions / Banks | 190 | 6592042 | 6376262 | 0.30 | 0.30 |
| (c) | Central Government / State Government (s) | 1 | 20 | 0 | 0.00 | 0.00 |
| (d) | Veture Capital Funds | - | - | - | - | - |
| (e) | Insurance Companies | 22 | 273819746 | 273809776 | 12.41 | 12.41 |
| (f) | Foreign Institutional Investors | 289 | 271060191 | 271015791 | 12.28 | 12.28 |
| (g) | Foreign Venture Capital Investors | - | - | - | - | - |
| (h) | Any Other (specify) | - | - | - | - | - |
| | Sub-Total (B)(1) | 708 | 634019780 | 559425830 | 28.73 | 28.73 |
| (2) | Non-institutions | | | | | |
| (a) | Bodies Corporate | 3730 | 40351126 | 39300012 | 1.83 | 1.83 |
| (b) | Individuals- (i) Individual shareholders holding nominal sharecapital up to Rs.1 lakh. | 408717 | 378888475 | 350380940 | 17.17 | 17.17 |
| | (ii) Individual shareholders holding nominal share capital in excess of Rs.1 lakh | 47 | 8545614 | 6110704 | 0.39 | 0.39 |
| (c) | Any Other (specify) | - | - | - | - | - |
| | - Directors & Relatives | 22 | 211346 | 137516 | 0.01 | 0.01 |
| | - Trusts | 68 | 932801 | 932801 | 0.04 | 0.04 |
| | - Foreign Bodies Corporate | 24 | 35839 | 35839 | 0.00 | 0.00 |
| | - Non-resident Indians | 3640 | 7328020 | 6592920 | 0.33 | 0.33 |
| | - Overseas Bodies Corporates | 2 | 3600 | 3600 | 0.00 | 0.00 |
| | - Foreign Nationals | 7 | 10320 | 7200 | 0.00 | 0.00 |
| | - Clearing Members | 589 | 1655596 | 1655596 | 0.08 | 0.08 |
| | Sub-Total (B)(2) | 416846 | 437962737 | 405157128 | 19.85 | 19.85 |
| | Total Public Shareholding (B)=(B)(1)+(B)(2) | 417554 | 1071982517 | 964582958 | 48.58 | 48.58 |
| | TOTAL (A)+(B) | 417563 | 2206831977 | 964582958 | 100.00 | 100.00 |
| (C) | Shares held by Custodians and against which Depository Receipts have been issued | | | | | |
| | | - | - | - | - | - |
| | GRAND TOTAL (A)+(B)+ (C) | 417563 | 2206831977 | 964582958 | 100.00 | 100.00 |

1 For determining public shareholding for the purpose of Clause 40A.

2 For definitions of "Promoter" and "Promoter Group", refer to Clause 40A.

3 For definitions of "Public Shareholding", refer to Caluse 40A.

(I)(b) **Statement showing Shareholding of persons belonging to the category "Promoter and Promoter Group"**

| SI No. | Name of the shareholder | No. of Shares | Shares as a percentage of total no. of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above) |
|--------|-------------------------------------|-------------------|--|
| 1 | Unilever PLC | 743776750 | 33.70 |
| 2 | Brooke Bond Group Ltd | 106739460 | 4.84 |
| 3 | Unilever UK & CN Holdings Limited | 60086250 | 2.72 |
| 4 | Brooke Bond South India Estates Ltd | 52747200 | 2.39 |
| 5 | Uniliver PLC | 51030000 | 2.31 |
| 6 | Unilever Overseas Holdings AG | 40145040 | 1.82 |
| 7 | Brooke Bond Assam Estates Ltd | 32820480 | 1.49 |
| 8 | Uniliver Overseas Holdings AG | 28639280 | 1.30 |
| 9 | Uniliver Overseas Holdings BV | 18865000 | 0.85 |
| | TOTAL | 1134849460 | 51.42 |

(I)(c) **Statement showing Shareholding of persons belonging to the category "Public" and holding more than 1% of the total number of shares**

| SI No. | Name of the shareholder | No. of Shares | Shares as a percentage of total no. of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above) |
|--------|--------------------------------|------------------|--|
| 1 | FID Funds (Mauritius) Limited | 45804746 | 2.08 |
| 2 | National Insurance Company Ltd | 23485505 | 1.06 |
| 2 | The New India Assurance Co Ltd | 33623640 | 1.52 |
| 3 | Life Insurance Corpn. Of India | 159202663 | 7.22 |
| | TOTAL | 262116554 | 11.88 |

(I)(d) **Statement showing details of locked-in shares**

| SI No. | Name of the shareholder | No. of locked-in shares | Locked-in shares as a percentage of total no. of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}} |
|--------|-------------------------|-------------------------|--|
| | 642 Shareholders | 341040 | 0.015 |
| | TOTAL | | |

(II)(a) **Statement showing details of Depository Receipts (DRs)**

| SI No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | No. of outstanding DRs | No. of underlying shares | Shares underlying outstanding DRs as a percentage of total no. of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}} |
|--------|---|------------------------|--------------------------|---|
| 1 | | | - N A - | |
| | TOTAL | | | |

(II)(b) **Statement showing Holding of Depository Receipts (DRs), where underlying shares are in excess of 1% of the total number of shares**

| SI No. | Name of the DR Holders | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | No. of underlying shares | Shares underlying outstanding DRs as a percentage of total no. of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}} |
|--------|------------------------|---|--------------------------|---|
| 1 | | | - N A - | |
| | TOTAL | | | |

