



HINDUSTAN LEVER LIMITED

Unaudited Financial Results for the Quarter ended 30th June, 2005

Unaudited Results for the for the Second Quarter ended 30th June		Unaudited Results for the Six Months ended 30th June		Rs. Crores
2005	2004	2005	2004	Audited results for the Year ended 31st December 2004
2,836.32	2,571.64	5,342.70	4,924.98	9,926.95
2,018.92	1,800.43	3,743.30	3,373.24	6,882.82
427.82	385.92	817.68	787.68	1,565.70
2,446.74	2,186.35	4,560.98	4,160.92	8,448.52
322.47	329.44	664.61	633.14	1,249.02
67.11	55.89	117.11	122.78	227.55
2,836.32	2,571.68	5,342.70	4,916.84	9,925.09
-	(0.04)	-	8.14	1.86
79.36	70.26	153.99	141.61	318.84
31.18	40.91	81.33	69.06	138.41
48.18	29.35	72.66	72.55	180.43
(2,490.62)	(2,252.75)	(4,753.53)	(4,246.18)	(8,489.58)
(71.05)	(87.83)	38.56	14.31	(54.87)
(1,087.00)	(935.52)	(2,234.44)	(1,913.18)	(3,884.82)
(419.38)	(391.71)	(829.51)	(775.38)	(1,472.39)
(1,577.43)	(1,415.06)	(3,025.39)	(2,674.25)	(5,412.08)
(174.40)	(171.31)	(338.76)	(334.80)	(574.84)
(286.57)	(256.66)	(495.30)	(461.44)	(835.98)
(452.22)	(409.72)	(894.08)	(775.69)	(1,666.68)
(5.55)	(31.75)	(10.11)	(63.54)	(129.98)
419.51	357.40	733.05	756.87	1,626.23
(31.83)	(28.61)	(62.83)	(57.71)	(120.90)
345.05	331.19	607.67	690.15	1,454.88
387.68	328.79	670.22	699.16	1,505.33
(88.21)	(73.35)	(141.02)	(155.35)	(266.00)
1.00	0.96	(6.77)	(0.23)	(54.74)
-	-	36.75	15.73	14.70
300.47	256.40	559.18	559.31	1,199.29
(18.82)	(11.91)	(27.29)	(19.94)	(1.93)
281.65	244.49	531.89	539.37	1,197.36
220.12	220.12	220.12	220.12	220.12
				1,871.92
1.28	1.11	2.42	2.45	5.44
5.12	4.44	4.83	4.90	5.44
1,066,394,333	1,066,394,333	1,066,394,333	1,066,394,333	1,066,394,333
48.45%	48.45%	48.45%	48.45%	48.45%

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Unaudited Results for the Quarter ended			Rs. Crores		
			Unaudited Results for the six months ended		Audited Results for the year ended
30th June 2005	30th June 2004		30th June 2005	30th June 2004	31st December 2004
1,287.58	1,177.63	Segment Revenue (Sales and Income from Services)			
747.43	636.76	- Soaps and Detergents	2,424.02	2,209.64	4,470.74
312.23	269.54	- Personal Products	1,351.56	1,190.18	2,472.24
78.32	82.23	- Beverages	614.64	572.49	1,194.55
37.61	35.09	- Processed Foods	145.67	161.77	285.07
322.47	329.44	- Ice Creams	58.00	55.21	88.94
78.64	74.25	- Exports	664.61	633.14	1,249.02
		- Others (includes Chemicals, Plantations etc)	147.84	167.53	300.15
2,864.28	2,604.94	Total Segment Revenue	5,406.34	4,989.96	10,060.71
(2.81)	(5.64)	Less : Inter segment revenue	(7.04)	(14.75)	(25.42)
2,861.47	2,599.30	Net Segment Revenue	5,399.30	4,975.21	10,035.29
		Segment Results (Profit before interest and tax)			
171.15	171.20	- Soaps and Detergents	303.20	379.03	775.06
207.33	204.59	- Personal Products	354.46	380.18	807.50
53.94	50.73	- Beverages	117.94	111.18	238.71
(4.52)	(27.39)	- Processed Foods	(6.58)	(34.44)	(81.76)
5.06	2.79	- Ice Creams	1.97	(0.40)	(4.69)
2.25	8.87	- Exports	8.26	20.66	39.62
(13.24)	(9.59)	- Others	(21.34)	(19.73)	(32.87)
421.97	401.20	Total Segment Results	757.91	836.48	1,741.57
(5.55)	(31.75)	Less : Interest Expense	(10.11)	(63.54)	(129.98)
(28.74)	(40.66)	Add/(Less) : Other unallocable expenditure net of unallocable income	(77.58)	(73.78)	(106.26)
387.68	328.79	Total Profit Before Tax	670.22	699.16	1,505.33
		Capital Employed (Segment assets less Segment liabilities)			
174.33	196.28	- Soaps and Detergents	174.33	196.28	276.86
181.73	236.53	- Personal Products	181.73	236.53	291.72
13.75	(0.04)	- Beverages	13.75	(0.04)	(21.18)
3.90	71.85	- Foods	3.90	71.85	13.10
(11.48)	(3.33)	- Ice Creams	(11.48)	(3.33)	(0.38)
372.75	341.08	- Exports	372.75	341.08	448.56
73.75	106.04	- Others	73.75	106.04	63.43
808.73	948.41	Total Capital Employed in segments	808.73	948.41	1,072.11
1,811.03	1,729.73	Add : Unallocable corporate assets less corporate liabilities	1,811.03	1,729.73	1,020.60
2,619.76	2,678.14	Total Capital Employed in company	2,619.76	2,678.14	2,092.71