

Notes:

1. During December quarter HPC sales grew by 3.4%. Foods declined by 8.5%. Overall, continuing sales grew by 0.7%.
During the year HPC sales grew by 2.2%. Foods declined by 7.4%. Overall, continuing sales was flat.
2. Operating Profit (Profit before Interest and Tax) for December quarter declined by 32.0%. PBT declined by 31.0% and PAT declined by 36.4%. Higher decline in PAT is mainly due to write-back of excess tax provision of Rs.47.69crs in December quarter 03 relating to prior periods. Net Profit declined by 32.6%.
Operating Profit (Profit before Interest and Tax) for the year declined by 28.6%. PBT (Profit before Tax) declined by 32.9% and PAT (Profit After Tax) declined by 33.5%. Net Profit declined by 32.4%.
3. The results for the year are not comparable to those of the previous year due to the sale of edible oils and fats business effective from 29th August 2003. Adjusting for this, net sales for FY'04 is Rs. 9926.95 crores ('03: Rs. 9919.64 crores), Profit Before Interest and Tax for 04 is Rs. 1454.88 crores ('03: Rs. 2041.04 crores) and PAT for '04 is Rs. 1199.29 crores ('03: Rs. 1807.26 crores).
4. Exceptional items for December quarter 04 comprise, reduction in liability for retirement benefits, arising out of lower annuity rates announced by LIC (Rs.69.10 crs), profit on disposal of a trade investment (Rs.40.54 crs) and land (Rs. 22.86crs), provision for diminution in value of investments in a subsidiary (Rs.87.27crs), exit costs relating to confectionary business (Rs.30.45crs) and restructuring costs (Rs.30.3 crs). Adjusting for current and deferred tax the net exceptional charge for the quarter is Rs. 23.84 crs.
5. Investor complaints status

Complaints pending resolution as on 1st October, 2004	: 02
Complaints received during DQ' 04	: 53
Complaints resolved during DQ' 04	: 52
Being progressed for resolution as on 31st December 2004	: 03
6. The Board of Directors at the meeting held on 11th February 2005 recommended a final dividend of Rs. 2.50 per equity share of Re.1 for the year 2004, subject to approval of the shareholders. Together with the interim dividend of Rs. 2.50 per share the total dividend for the year works out to Rs. 5.00 per share. Distribution tax will be borne by the Company.
7. Previous period figures have been regrouped / restated wherever necessary to conform to this period's classification.
8. Notice is hereby given, pursuant to Section 154 of the Companies Act, 1956 that for the purpose of ascertaining the shareholders who would be eligible to receive the final dividend for the year 2004, the Register of Members of the Company will be closed from 9th June 2005 to 23rd June 2005 (both days inclusive).
9. The text of the above statement was approved by the Board of Directors at their meeting held on 11th Feb 2005.

For more details, visit our website at <http://www.hll.com>

By order of the Board

Place: Mumbai
Date: 11th February 2005

Vice - Chairman

Notes on Segment Information

1. Segment Revenue, Results and Capital Employed figures include the respective amounts identifiable to each of the segments. Other un-allocable expenditure includes expenses incurred on common services not directly identifiable to the individual segments and corporate expenses. Un-allocable expenditure (net) is net of income from investment of surplus funds and dividends from subsidiary companies.

Capital Employed figures are as at 31st December 04 and 31st December 03. Unallocated corporate assets less corporate liabilities mainly relate to investments net of bonus debentures outstanding.