

Notes:

1. Net Sales grew by 16.8% during the quarter. FMCG sales grew by 18.0% driven by 18.4% growth in HPC business and 16.6% growth in Foods.
During the year Net Sales grew by 13.3% and FMCG sales grew by 13.7%. HPC sales grew 12.3% and Foods sales grew by 20.2%.
2. Operating profit (Profit before Interest and Tax) for December quarter grew by 18.3%; Profit before tax grew by 19.9%, while PAT grew by 14.6%. Net Profit increased by 23.5%. Operating profit for the year grew by 15.4%. Profit before tax grew by 17.3%; and PAT grew by 14.9%. Net profit for the year grew by 3.8% and EPS grew by 3.8%.
3. Exceptional items (net of tax) for December Quarter '07 include: Profit from sale of property (Rs 47.78 crores); Reduction in liability for retirement benefits arising from impact of revised interest rates and lower annuity costs (Rs 41.57 crores) and restructuring costs (Rs 17.71 crores).
4. The results for the quarter are not comparable to those of DQ'06 to the extent of amalgamation of Modern Foods (India) Ltd. And its subsidiary with the Company.

Adjusting for the above, net sales for DQ'07 is Rs. 3,663.31 crores (DQ'06: Rs. 3,156.10 crores); Profit before interest and tax is Rs. 641.38 crores (DQ'06: Rs. 543.10 crores); PAT is Rs. 553.04 crores (DQ'06: Rs. 483.43 crores) and Net Profit is Rs. 630.48 crores (DQ'06: Rs. 511.18 crores).

Similarly, net sales for FY'07 is Rs 13,628.85 crores (FY'06: Rs 12,103.39 crores); Profit before interest and tax is Rs 1,969.27 crores (FY'06: Rs 1,709.36 crores); PAT is Rs 1,766.01 crores (FY'06: Rs 1,539.67 crores) and Net Profit is Rs 1,922.42 crores (FY'06: Rs 1,855.37 crores).

5. Provision for Taxation includes Fringe Benefit Tax of Rs 10.00 crores.

6. Investor complaints status

Complaints pending for Resolution as on 1 st October, 2007 :	01
Complaints received during DQ'07 *	42
Complaints resolved during DQ'07	41
Being processed for Resolution as on 31 st December, 2007:	02
* Essentially relating to status of share transfer requests and non receipt of dividend warrants	

7. As per the approval of the members dated 14th September, 2007, by way of Postal Ballot, the "Buy-back Scheme" was implemented by the Company from the open market using the nationwide electronic trading facilities of BSE and NSE.

The Scheme commenced from 03.10.2007 and was announced as closed with effect from 31.01.2008. The total number of shares bought back under the Scheme is 3,02,35,772 for a total consideration of Rs. 626.27 crores. The average price was Rs.207.13 per share.

8. The Board of Directors at their meeting held on 13th February, 2008 recommended a final dividend of Rs 3/- per share of Re.1/- each for the year 2007, subject to the approval of the shareholders. Together with the interim dividend of Rs.3/- per share paid on 22nd August, 2007 and the Platinum Jubilee Dividend of Rs.3.00 per share of Re.1/- each paid on 22nd November, 2007, the total dividend for the year works out to Rs 9/- per share of Re.1/- each. Final dividend, if any, will be paid on or after 8th April, 2008.

9. Previous period figures have been regrouped / restated wherever necessary to conform to this period's classification.

10. Notice is hereby given pursuant to Section 154 of the Companies Act, 1956 that for the purpose of ascertaining the shareholders who will be eligible to receive the final dividend for the year 2007, the Register of Members of the Company will be closed from 19th March, 2008 to 3rd April, 2008 (both days inclusive).

11. The text of the above statement was approved by the Board of Directors at their meeting held on 13th February 2008.

For more details, visit our website at <http://www.hll.com>

By order of the Board

Place: Mumbai

Date: 13th February, 2008

Managing Director & CEO

Notes on Segment Information

1. Segment Revenue, Results and Capital Employed figures include the respective amounts identifiable to each of the segments. Other un-allocable expenditure includes expenses incurred on common services not directly identifiable to the individual segments and corporate expenses. Un-allocable expenditure (net) is net of income from investment of surplus funds and dividends from subsidiary companies.

Capital Employed figures are as at 31st December 2007 and 31st December 2006. Unallocated corporate assets less corporate liabilities mainly relate to investments.

2. Previous period figures have been regrouped wherever necessary to conform to current period's classification.