

| (1)(a) STATEMENT SHOWING SHAREHOLDING PATTERN IN CLAUSE-35   |                               |  |   |
|--|-------------------------------|--|---|
| NAME OF THE COMPANY:HINDUSTAN UNILEVER LIMITED   |                               |  |   |
| SCRIP CODE:  | HINDUNILVR / 500696           | Name of the Scrip: HUL                                     |   |
| Class of Security:   | Equity                        |  |   |
| QUARTER ENDED:   | 30/09/2013                    |  |   |
|  |                               |  |   |
| Partly paid-up shares  | No. of partly paid-up shares  | As a % of total no. of partly paid-up shares               | As a % of total no. of shares of the Company.   |
| Held by promoter/promoter group  | 0                             | 0  | 0   |
| Held by Public   | 0                             | 0  | 0   |
| <b>Total:</b>  | <b>0</b>                      | <b>0</b>   | <b>0</b>  |
|  |                               |  |   |
| Outstanding convertible securities:  | No. of outstanding securities | As a % of total no. of outstanding convertible securities. | As a % of total no. of shares of the Company assuming full conversion of the convertible securities |
| Held by promoter/promoter group  | 0                             | 0  | 0   |
| Held by Public   | 0                             | 0  | 0   |
| <b>Total:</b>  | <b>0</b>                      | <b>0</b>   | <b>0</b>  |
|  |                               |  |   |
| Warrants:  | No. of warrants               | As a % of total no. of warrants                            | As a % of total no. of shares of the Company, assuming full conversion of warrants                  |
| Held by promoter/promoter group  | 0                             | 0  | 0   |
| Held by Public   | 0                             | 0  | 0   |
| <b>Total:</b>  | <b>0</b>                      | <b>0</b>   | <b>0</b>  |
| <b>Total paid-up capital of the Company, assuming full conversion of warrants and convertible securities</b> | <b>2162569017</b>             | <b>0</b>   | <b>100.00</b>   |

| (I)(a) Statement showing shareholding Pattern in Clause 35 as on 30.09.2013 |  |                    |                        |  |   |                            |                                       |                      |
|---|--|--------------------|------------------------|--|---|----------------------------|---------------------------------------|----------------------|
| CATEGORY CODE   | CATEGORY OF SHAREHOLDER  | NO OF SHAREHOLDERS | TOTAL NUMBER OF SHARES | NO OF SHARES HELD IN DEMATERIALIZED FORM | TOTAL SHAREHOLDING AS A % OF TOTAL NO OF SHARES |                            | SHARES PLEDGE OR OTHERWISE ENCUMBERED |                      |
|   |  |                    |                        |  | AS a PERCENTAGE of (A+B)                        | As a PERCENTAGE of (A+B+C) | NUMBER OF SHARES                      | AS a PERCENTAGE      |
| (I)   | (II)   | (III)              | (IV)                   | (V)                                      | (VI)  | (VII)                      | (VIII)                                | (IX)=(VIII)/(IV)*100 |
| <b>(A)</b>  | <b>Shareholding of Promoter and Promoter Group</b>                                   |                    |                        |  |   |                            |                                       |                      |
| (1)   | Indian   |                    |                        |  |   |                            |                                       |                      |
| (a)   | Individual /HUF  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (b)   | Central Government/State Government(s)   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (c)   | Bodies Corporate   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (d)   | Financial Institutions / Banks   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (e)   | Others   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
|   | <b>Sub-Total A(1) :</b>  | <b>0</b>           | <b>0</b>               | <b>0</b>                                 | <b>0.00</b>                                     | <b>0.00</b>                | <b>0</b>                              | <b>0.00</b>          |
| (2)   | Foreign  |                    |                        |  |   |                            |                                       |                      |
| (a)   | Individuals (NRIs/Foreign Individuals)   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (b)   | Bodies Corporate   | 7                  | 1454412858             | 1454412858                               | 67.25   | 67.25                      | 0                                     | 0.00                 |
| (c)   | Institutions   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (d)   | Qualified Foreign Investor   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (e)   | Others   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
|   | <b>Sub-Total A(2) :</b>  | <b>7</b>           | <b>1454412858</b>      | <b>1454412858</b>                        | <b>67.25</b>                                    | <b>67.25</b>               | <b>0</b>                              | <b>0.00</b>          |
|   | <b>Total A=A(1)+A(2)</b>   | <b>7</b>           | <b>1454412858</b>      | <b>1454412858</b>                        | <b>67.25</b>                                    | <b>67.25</b>               | <b>0</b>                              | <b>0.00</b>          |
| <b>(B)</b>  | <b>Public Shareholding</b>   |                    |                        |  |   |                            |                                       |                      |
| (1)   | Institutions   |                    |                        |  |   |                            |                                       |                      |
| (a)   | Mutual Funds /UTI  | 119                | 4821221                | 4771937                                  | 0.22  | 0.22                       |                                       |                      |
| (b)   | Financial Institutions /Banks  | 126                | 1354356                | 1222396                                  | 0.06  | 0.06                       |                                       |                      |
| (c)   | Central Government / State Government(s)   | 1                  | 20                     | 0  | 0.00  | 0.00                       |                                       |                      |
| (d)   | Venture Capital Funds  | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
| (e)   | Insurance Companies  | 17                 | 59330735               | 59321235                                 | 2.74  | 2.74                       |                                       |                      |
| (f)   | Foreign Institutional Investors  | 478                | 331565489              | 331527009                                | 15.33   | 15.33                      |                                       |                      |
| (g)   | Foreign Venture Capital Investors  | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
| (h)   | Qualified Foreign Investor   | 1                  | 50                     | 50                                       | 0.00  | 0.00                       |                                       |                      |
| (i)   | Others   | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
|   | <b>Sub-Total B(1) :</b>  | <b>742</b>         | <b>397071871</b>       | <b>396842627</b>                         | <b>18.36</b>                                    | <b>18.36</b>               |                                       |                      |
| (2)   | Non-Institutions   |                    |                        |  |   |                            |                                       |                      |
| (a)   | Bodies Corporate   | 2485               | 26833686               | 26269632                                 | 1.24  | 1.24                       |                                       |                      |
| (b)   | Individuals  |                    |                        |  |   |                            |                                       |                      |
|   | (i) Individuals holding nominal share capital upto Rs.1 lakh                         | 302215             | 269574810              | 212060899                                | 12.47   | 12.47                      |                                       |                      |
|   | (ii) Individuals holding nominal share capital in excess of Rs.1 lakh                | 31                 | 5097224                | 4176994                                  | 0.24  | 0.24                       |                                       |                      |
| (c)   | Others   |                    |                        |  |   |                            |                                       |                      |
|   | - Trusts   | 49                 | 637714                 | 637714                                   | 0.03  | 0.03                       |                                       |                      |
|   | - Overseas Bodies Corporate  | 2                  | 3600                   | 3600                                     | 0.00  | 0.00                       |                                       |                      |
|   | - Non-resident Indians   | 4051               | 7211676                | 6780426                                  | 0.33  | 0.33                       |                                       |                      |
|   | - Foreign Nationals  | 10                 | 9076                   | 5956                                     | 0.00  | 0.00                       |                                       |                      |
|   | - Foreign Banks  | 16                 | 25202                  | 25202                                    | 0.00  | 0.00                       |                                       |                      |
|   | - Directors & Relatives  | 10                 | 342272                 | 339572                                   | 0.02  | 0.02                       |                                       |                      |
|   | - Clearing Members   | 185                | 1349028                | 1349028                                  | 0.06  | 0.06                       |                                       |                      |
| (d)   | Qualified Foreign Investor   | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
|   | <b>Sub-Total B(2) :</b>  | <b>309054</b>      | <b>311084288</b>       | <b>251649023</b>                         | <b>14.38</b>                                    | <b>14.38</b>               |                                       |                      |
|   | <b>Total B=B(1)+B(2) :</b>   | <b>309796</b>      | <b>708156159</b>       | <b>648491650</b>                         | <b>32.75</b>                                    | <b>32.75</b>               |                                       |                      |
|   | <b>Total (A+B) :</b>   | <b>309803</b>      | <b>2162569017</b>      | <b>2102904508</b>                        | <b>100.00</b>                                   | <b>100.00</b>              |                                       |                      |
| <b>(C)</b>  | <b>Shares held by custodians, against which Depository Receipts have been issued</b> |                    |                        |  |   |                            |                                       |                      |
| (1)   | Promoter and Promoter Group  |                    |                        |  |   |                            |                                       |                      |
| (2)   | Public   | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
|   | <b>GRAND TOTAL (A+B+C) :</b>   | <b>309803</b>      | <b>2162569017</b>      | <b>2102904508</b>                        | <b>100.00</b>                                   | <b>100.00</b>              | <b>0</b>                              | <b>0.00</b>          |

| (I)(b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group" |   |                        |                                   |                       |                    |  |                         |   |                                       |   |  |
|--|---|------------------------|-----------------------------------|-----------------------|--------------------|--|-------------------------|---|---------------------------------------|---|--|
| Sr.No  | Name of the Shareholder                 | Details of Shares held |                                   | Encumbered shares (*) |                    |  | Details of Warrants     |   | Details of convertible securities     |   | Total Shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|  |   | Number of shares held  | As a % of grand total (A)+(B)+(C) | Pledge Shares         | AS a percentage    | AS a % of grand total (A) + (B) + (C) of sub-clause (I)(a) | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | As a % total number of convertible securities of the same class |  |
| (I)  | (II)                                    | (III)                  | (IV)                              | (V)                   | (VI)=(V)/(III)*100 | (VII)  | (VIII)                  | (IX)  | (X)                                   | (XI)  | (XII)  |
| 1  | UNILEVER PLC                            | 1114370148             | 51.53                             | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 51.53  |
| 2  | BROOKE BOND GROUP LIMITED               | 106739460              | 4.94                              | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 4.94   |
| 3  | UNILEVER OVERSEAS HOLDINGS AG           | 68784320               | 3.18                              | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 3.18   |
| 4  | UNILEVER UK&CN HOLDINGS LIMITED         | 60086250               | 2.78                              | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 2.78   |
| 5  | BROOKE BOND SOUTH INDIA ESTATES LIMITED | 52747200               | 2.44                              | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 2.44   |
| 6  | BROOKE BOND ASSAM ESTATES LIMITED       | 32820480               | 1.52                              | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 1.52   |
| 7  | UNILEVER OVERSEAS HOLDINGS B V          | 18865000               | 0.87                              | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 0.87   |
| TOTAL :  |   | 1454412858             | 67.25                             | 0                     | 0.00               | 0.00   | 0                       | 0.00  | 0                                     | 0.00  | 67.25  |

| (I)(c)(i) Statement showing holding of securities (including shares, warrants,convertible securities) of persons belonging to the category "Public" and holding more than 1% of the total number of shares of the company |  |                       |  |                         |   |                                       |  |  |
|---|--|-----------------------|--|-------------------------|---|---------------------------------------|--|--|
| Sr.No.  | Name of the shareholder                    | Number of shares held | Shares as a percentage of total number of shares (i.e., Grant total (A)+(B)+(C) indicated in Statement at para (I)(a) above) | Details of warrants     |   | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|   |  |                       |  | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class |  |
| 1   | VIRTUS EMERGING MARKETS OPPORTUNITIES FUND | 26372413              | 1.22   | 0                       | 0.00  | 0                                     | 0.00   | 1.22   |
| TOTAL :   |  | 26372413              | 1.22   | 0                       | 0.00  | 0                                     | 0.00   | 1.22   |

| (I)(c)(ii) Statement showing holding of securities (including shares, warrants,convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more than 5% of the total number of shares of the company |   |                       |  |                         |   |                                       |  |   |
|--|---|-----------------------|--|-------------------------|---|---------------------------------------|--|---|
| Sr.No.   | Name(s) of the shareholder(s) and the Persons Acting in Concert (PAC) with them | Number of shares held | Shares as a percentage of total number of shares (i.e., Grant total (A)+(B)+(C) indicated in Statement at para (I)(a) above) | Details of warrants     |   | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) |
|  |   |                       |  | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class |   |
|  |   |                       |  |                         |   |                                       |  |   |
| TOTAL :  |   | 0                     | 0  | 0                       | 0   | 0                                     | 0  | 0   |

(I)(d) Statement showing details of locked-in shares

| Sl No. | Name of the shareholder            | No. of locked-in shares | Locked-in shares as a percentage of total no. of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at |
|--------|------------------------------------|-------------------------|---|
|        | 704 Shareholders (As per annexure) | 580474                  | 0.03  |
|        |                                    |                         |   |

(II)(a) Statement showing details of Depository Receipts (DRs)

| Sr.No.  | Type of outstanding DR (ADRs,GDRs,SDRs,etc.) | Number of outstanding DRs | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at Para(I)(a) above) |
|---------|--|---------------------------|---|--|
|         |  |                           |   |  |
| NA      |  |                           |   |  |
| TOTAL : |  |                           |   |  |

| (II)(b) Statement showing Holding of Depository Receipts (DRs), where underlying shares held by "Promoter/Promoter group" are in excess of 1% of the total number shares. |                       |   |   |  |
|---|-----------------------|---|---|--|
| Sr.No.  | Name of the DR Holder | Type of outstanding DR (ADRs,GDRs, SDRs,etc.) | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para(I)(a) above) |
|   |                       |   |   |  |
| NA  |                       |   |   |  |
| TOTAL :   |                       |   |   |  |